



Universiteit van Pretoria Jaarboek 2018

PGDip Entrepreneurskap (07220033)

Minimum duur van studie	1 jaar
Totale krediete	120
Kontak	Prof JJ Janse van Vuuren jurie.vanvuuren@up.ac.za +27 (0)124203401

Programinligting

Hierdie inligting is slegs in Engels beskikbaar.

The duration of the programme is 12 months. The programme is presented by means of contact sessions. During each semester, there will be six contact sessions of two days each. Attendance of these contact sessions is compulsory.

Toelatingsvereistes

A relevant bachelor's degree and/or appropriate prior learning.

Addisionele vereistes

The Head of Department may recognise modules completed in respect of an uncompleted MPhil degree in Entrepreneurship in partial or full fulfilment of this Postgraduate Diploma.

1. The Dean has the right of authorisation regarding matters not provided for in the General Regulations or Faculty Regulations.
2. Only selected candidates will be allowed to register for a Postgraduate Diploma.
3. The Department concerned reserves the right not to present a programme during a specific period or to limit the number of candidates admitted.
4. The presentation of the programme is subject to the admission of a minimum number of candidates.

Eksamens en slaagvereistes

A semester mark of 40% is required to write examination. The semester mark will be made up of assignments, written tests and a research colloquium mark.

Candidates are finally evaluated during the periods of May to June and October to November for the first and second semesters respectively. The examinations will take the form of written evaluations.

An examination paper is written in each of the six modules and a minimum of 50% should be obtained in each of the six modules. A subminimum of 40% in each module is required.

There are no supplementary examinations in this programme.

In calculating marks, General Regulation G12.2 applies.

Subject to the provisions of General Regulation G.26, a head of a department determines, in consultation with the Dean



- when the examinations for the Postgraduate Diploma in his/her department will take place, provided that:
 1. examinations for the Postgraduate Diploma which do not take place before the end of the academic year, must take place no later than 18 January of the following year, and all examination results must be submitted to the Student Administration by 25 January; and
 2. examinations for the Postgraduate Diploma which do not take place before the end of the first semester, may take place no later than 15 July, and all examination results must be submitted to the Student Administration on or before 18 July.
- whether a candidate will be admitted to a supplementary examination, provided that a supplementary examination is granted, only once in a maximum of two prescribed semester modules or once in one year module;
- supplementary examinations (if granted) cover the same subject matter as was the case for the examinations; **NB:** For the purpose of this provision, the phrase "not sit for an examination more than twice in the same subject" as it appears in General Regulation G.18.2, implies that a candidate may not be admitted to an examination in a module, including a supplementary examination, more than three times.
- the manner in which research reports are prepared and examined in his department. **NB:** Full details are published in each department's postgraduate information brochure, which is available from the head of department concerned. The minimum pass mark for a research report is 50%. The provisions regarding pass requirements for dissertations contained in General Regulation G.12.2 apply mutatis mutandis to research reports.

Subject to the provisions of General Regulation G.12.2.1.3, the subminimum required in subdivisions of modules is published in the study guides, which are available from the head of department concerned.



Kurrikulum: Finale jaar

Minimum krediete: 120

Kernmodules

Besigheidsplan 700 (ENP 700)

Module-inhoud:

*Hierdie inligting is slegs in Engels beskikbaar.

Idea Generation and Business Start-up

- The Business Plan – preparation, evaluation
- The financial aspects as part of the business plan

Break-even analysis

Financial statements

Budget

- What potential financiers look for in business plan

Business partners

Venture capitalists

Commercial banks

Modulekrediete 20.00

Voorvereistes Geen voorvereistes.

Onderrigtaal Module word in Engels aangebied

Departement Ondernemingsbestuur

Aanbiedingstydperk Semester 2

Kleinsakebestuur 701 (ENP 701)

Module-inhoud:

*Hierdie inligting is slegs in Engels beskikbaar.

- Business management principles
- Difference between entrepreneurial ventures and small business
- Understanding small business
- Managing the small business
- Managing the micro business
- Managing the family business
- Marketing and supply chain
- Social responsibility, networking and legal aspects
- Black economic empowerment
- Financial management

Modulekrediete 20.00



Voorvereistes	Geen voorvereistes.
Onderrigtaal	Module word in Engels aangebied
Departement	Ondernemingsbestuur
Aanbiedingstydperk	Semester 2

Inleiding tot ondernemerskap 702 (ENP 702)

Module-inhoud:

*Hierdie inligting is slegs in Engels beskikbaar.

- The need for entrepreneurship
- Characteristics and traits of entrepreneurs
- Impetus for entrepreneurship
- Difference between small and entrepreneurial ventures
- The entrepreneurial process
- Ideas vs Opportunities
- The Window of Opportunity
- Market research and target markets
- The Business Plan

Modulekrediete 20.00

Voorvereistes	Geen voorvereistes.
Onderrigtaal	Module word in Engels aangebied
Departement	Ondernemingsbestuur
Aanbiedingstydperk	Semester 1

Kreatiwiteit en innovasie 703 (ENP 703)

Module-inhoud:

*Hierdie inligting is slegs in Engels beskikbaar.

- The theorem surrounding creativity, innovation and opportunity finding
- The techniques to facilitate and enhance creative thinking
- A full understanding of business innovation in an entrepreneurial context

Modulekrediete 20.00

Voorvereistes	Geen voorvereistes.
Onderrigtaal	Module word in Engels aangebied
Departement	Ondernemingsbestuur
Aanbiedingstydperk	Semester 1



Kleinsake bemagtigingsomgewing 704 (ENP 704)

Module-inhoud:

*Hierdie inligting is slegs in Engels beskikbaar.

- Definitions
- Entrepreneurship policy vs SMME policy
- Models for entrepreneurship development and enabling of MME's
- History of SMME development in SA up to the National Small Business Act 1996.
- The National Small Business Act and amendments
- The role of SEDA, Khula and the LBSC's.
- Financial institutions and SMME's
- Other role players: SMME desks, development corporations, NGO's, development agencies, universities and technikons
- Business development services
- The informal sector

Modulekrediete 20.00

Voorvereistes Geen voorvereistes.

Onderrigtaal Module word in Engels aangebied

Departement Ondernemingsbestuur

Aanbiedingstydperk Semester 1

Navorsingsmetodologie 726 (NME 726)

Module-inhoud:

*Hierdie inligting is slegs in Engels beskikbaar.

Strong emphasis on market research, quantification of the market but also a basis for academic publications and a doctorate.

Modulekrediete 20.00

Onderrigtaal Module word in Engels aangebied

Departement Ekon en Bestuurswet Dekaauskantoor

Aanbiedingstydperk Semester 1

Die inligting wat hier verskyn, is onderhewig aan verandering en kan na die publikasie van hierdie inligting gewysig word.. Die [Algemene Regulasies \(G Regulasies\)](#) is op alle fakulteite van die Universiteit van Pretoria van toepassing. Dit word vereis dat elke student volkome vertrouwd met hierdie regulasies sowel as met die inligting vervat in die [Algemene Reëls](#) sal wees. Onkunde betreffende hierdie regulasies en reëls sal nie as 'n verskoning by oortreding daarvan aangebied kan word nie.