



University of Pretoria Yearbook 2017

BConSci Clothing Retail Management (02130110)

Duration of study 4 years

Total credits 510

Admission requirements

- The following persons will be considered for admission: a candidate who is in possession of a certificate that is deemed by the University to be equivalent to the required Grade 12 certificate with university endorsement; a candidate who is a graduate from another tertiary institution or has been granted the status of a graduate of such an institution; and a candidate who is a graduate of another faculty at the University of Pretoria.
- Life Orientation is excluded in the calculation of the Admission Point Score (APS).
- Grade 11 results are used for the provisional admission of prospective students. Final admission is based on the Grade 12 results.

| Minimum requirements | | | | | | | | |
|----------------------|--------|----------|---------|-------------|--------|----------|---------|-----|
| Achievement level | | | | | | | | |
| Afrikaans or English | | | | Mathematics | | | | APS |
| NSC/IEB | HIGCSE | AS-Level | A-Level | NSC/IEB | HIGCSE | AS-Level | A-Level | |
| 5 | 3 | C | C | 4 | 3 | D | D | 28 |

Promotion to next study year

A student who did not pass all the prescribed modules of a particular year of study, has to register for the outstanding modules first. With the approval of the head of the department, modules of the following year of study may be taken in advance only if no timetable clashes occur; all the requirements and prerequisites have been met and not more than a specified number of credits per semester are taken. The credits of the semester of which modules are repeated, are taken as a guideline for the calculation of the number of modules permitted.

- A student registers for the second year when at least 80% of the first-year module credits have been passed.
- A student registers for the third year when at least 85% of the module credits of the previous years have been passed.
- A student registers for the fourth year when at least 95% of the module credits of the previous years have been passed.

Practical/clinical/internship information

KTP 403 Experiential training in the industry: During the 4 years of study, during holidays, weekends and after hours, students must complete a total of 480 hours experiential training in the industry to develop practical and occupational skills, participate in community projects/development, engage in service learning. This is equal to 3 weeks x 40 hours (120 hours) per year, according to requirements as determine by the head of the department.



These "credits" include evidence of experiential training, service learning and community engagement during the four years of the study programme and must be successfully completed together with a complete portfolio before the degree will be conferred.

Pass with distinction

A student obtains his or her degree with distinction if a weighted average of at least 75% is obtained in the following modules:

A combination equivalent to six semester modules

- Marketing research 314 and Strategic marketing 321
- Clothing retail management 410 and Clothing merchandising 420
- Clothing production 320, Product development 411
- Project: Clothing textile project 402
- New developments, sustainability and textile use 411
- Textiles: Marketing and consumer aspects 421



Curriculum: Year 1

Minimum credits: 131

Minimum credits:

Fundamental = 12

Core = 119

Additional information:

Students who do not qualify for AIM 102 must register for AIM 111 and AIM 121.

Students who do not qualify for STK 110 must register for STK 113 and STK 123.

Fundamental modules

Academic information management 111 (AIM 111)

Module content:

Find, evaluate, process, manage and present information resources for academic purposes using appropriate technology.

Module credits 4.00

Service modules

Faculty of Engineering, Built Environment and Information Technology
Faculty of Education
Faculty of Economic and Management Sciences
Faculty of Humanities
Faculty of Law
Faculty of Health Sciences
Faculty of Natural and Agricultural Sciences
Faculty of Theology

Prerequisites No prerequisites.

Contact time MAMELODI, 2 lectures per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Information Science

Period of presentation Semester 1

Academic information management 121 (AIM 121)

Module content:

Apply effective search strategies in different technological environments. Demonstrate the ethical and fair use of information resources. Integrate 21st-century communications into the management of academic information.

Module credits 4.00



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| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Economic and Management Sciences Faculty of Humanities Faculty of Law Faculty of Health Sciences Faculty of Natural and Agricultural Sciences Faculty of Theology Faculty of Veterinary Science |
| Prerequisites | No prerequisites. |
| Contact time | 2 lectures per week, MAMELODI |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Informatics |
| Period of presentation | Semester 2 |

Language and study skills 110 (LST 110)

Module content:

The module aims to equip students with the ability to cope with the reading and writing demands of scientific disciplines.

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| Module credits | 6.00 |
| Service modules | Faculty of Natural and Agricultural Sciences Faculty of Veterinary Science |
| Prerequisites | No prerequisites. |
| Contact time | 2 lectures per week |
| Language of tuition | Module is presented in English |
| Academic organisation | Unit for Academic Literacy |
| Period of presentation | Semester 1 |

Academic orientation 102 (UPO 102)

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| Module credits | 0.00 |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Natural + Agric Sciences Dean |
| Period of presentation | Year |

Academic information management 102 (AIM 102)

Module content:

Find, evaluate, process, manage and present information resources for academic purposes using appropriate



technology. Apply effective search strategies in different technological environments. Demonstrate the ethical and fair use of information resources. Integrate 21st-century communications into the management of academic information.

Module credits 6.00

Service modules
Faculty of Education
Faculty of Economic and Management Sciences
Faculty of Humanities
Faculty of Law
Faculty of Health Sciences
Faculty of Natural and Agricultural Sciences
Faculty of Theology
Faculty of Veterinary Science

Contact time 2 lectures per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Information Science

Period of presentation Semester 2

Core modules

Marketing Management 120 (BEM 120)

Module content:

This module provides an overview of the fundamentals of marketing by considering the exchange process, customer value, marketing research and the development of a marketing plan. It also addresses the marketing mix elements with specific focus on the seven service marketing elements namely the service product, physical evidence, people, process, distribution, pricing and integrated marketing communication.

Module credits 10.00

Service modules Faculty of Engineering, Built Environment and Information Technology

Prerequisites BEM 110

Contact time 3 lectures per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Marketing Management

Period of presentation Semester 2

Economics 110 (EKN 110)

Module content:

This module deals with the core principles of economics. A distinction between macroeconomics and microeconomics is made. A discussion of the market system and circular flow of goods, services and money is followed by a section dealing with microeconomic principles, including demand and supply analysis, consumer behaviour and utility maximisation, production and the costs thereof, and the different market models and firm



behaviour. Labour market institutions and issues, wage determination, as well as income inequality and poverty are also addressed. A section of money, banking, interest rates and monetary policy concludes the course.

Module credits 10.00

Service modules Faculty of Engineering, Built Environment and Information Technology
Faculty of Education
Faculty of Humanities
Faculty of Natural and Agricultural Sciences

Prerequisites No prerequisites.

Contact time 1 discussion class per week, 2 lectures per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Economics

Period of presentation Semester 1

Economics 120 (EKN 120)

Module content:

This module deals with the core principles of economics, especially macroeconomic measurement the private and public sectors of the South African economy receive attention, while basic macroeconomic relationships and the measurement of domestic output and national income are discussed. Aggregate demand and supply analysis stands core to this course which is also used to introduce students to the analysis of economic growth, unemployment and inflation. The microeconomics of government is addressed in a separate section, followed by a section on international economics, focusing on international trade, exchange rates and the balance of payments. The economics of developing countries and South Africa in the global economy conclude the course.

Module credits 10.00

Service modules Faculty of Engineering, Built Environment and Information Technology
Faculty of Education
Faculty of Humanities
Faculty of Natural and Agricultural Sciences

Prerequisites EKN 110 GS or EKN 113 GS and at least 4 (50-59%) in Mathematics in the Grade 12 examination or 60% in STK 113 and concurrently registered for STK 123

Contact time 2 lectures per week, 1 discussion class per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Economics

Period of presentation Semester 2

Aesthetics 121 (EST 121)

Module content:

Presentation techniques: story boards and technical drawings. Presentation techniques using CAD.



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| Module credits | 9.00 |
| Prerequisites | OBG 111 |
| Contact time | 1 lecture per week, 1 practical per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

Financial accounting 111 (FRK 111)

Module content:

The nature and function of accounting; the development of accounting; financial position; financial result; the recording process; processing of accounting data; treatment of VAT; elementary income statement and balance sheet; flow of documents; accounting systems; introduction to internal control and internal control measures; bank reconciliations; control accounts; adjustments; financial statements of a sole proprietorship; the accounting framework.

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| Module credits | 10.00 |
| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Law Faculty of Natural and Agricultural Sciences |
| Prerequisites | No prerequisites. |
| Contact time | 4 lectures per week |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Accounting |
| Period of presentation | Semester 1 |

Clothing production: sewing techniques 110 (KLR 110)

Module content:

Basic clothing construction techniques and quality control.

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| Module credits | 9.00 |
| Prerequisites | No prerequisites. |
| Contact time | 1 discussion class per week, 1 lecture per week, 1 practical per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 1 |



Clothing production: processes 120 (KLR 120)

Module content:

Application of basic clothing construction techniques and quality control.

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| Module credits | 9.00 |
| Prerequisites | KLR 110 |
| Contact time | 1 lecture per week, 1 discussion class per week, 1 practical per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

Design principles 111 (OBG 111)

Module content:

An introduction to the elements and principles of design as is applicable to interior and clothing design and food preparation. Colour theory.

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| Module credits | 7.00 |
| Prerequisites | No prerequisites. |
| Contact time | 1 lecture per week, 1 practical per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 1 |

Business management 114 (OBS 114)

Module content:

Introduction to business management as a science; the environment in which the enterprise operates; the field of business, the mission and goals of an enterprise; management and entrepreneurship. Responsible leadership and the role of a business in society. The choice of a form of enterprise; the choice of products and/or services; profit and cost planning for different sizes of operating units; the choice of location; the nature of production processes and the layout of the plant or operating unit.

Introduction to and overview of general management, especially regarding the five management tasks: strategic management; contemporary developments and management issues; financial management; marketing and public relations. Introduction to and overview of the value chain model; management of the input; management of the purchasing function; management of the transformation process with specific reference to production and operations management; human resources management and information management; corporate governance and black economic empowerment (BEE).

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| Module credits | 10.00 |
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| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Humanities Faculty of Natural and Agricultural Sciences |
| Prerequisites | May not be included in the same curriculum as OBS 155 |
| Contact time | 3 lectures per week |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Business Management |
| Period of presentation | Semester 1 |

Business management 124 (OBS 124)

Module content:

The nature and development of entrepreneurship; the individual entrepreneur and characteristics of South African entrepreneurs. Creativity and innovation, opportunity finding and exploitation. The business plan and resource requirements are explored. Getting started (business start up). Exploring different routes to entrepreneurship: entering a family business, buying a franchise, home-based business and the business buyout. This semester also covers how entrepreneurs can network and find support in their environments. Case studies of successful entrepreneurs - also South African entrepreneurs - are studied.

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| Module credits | 10.00 |
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| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Humanities Faculty of Natural and Agricultural Sciences |
| Prerequisites | Admission to the examination in OBS 114 |
| Contact time | 3 lectures per week |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Business Management |
| Period of presentation | Semester 2 |

Statistics 110 (STK 110)

Module content:

Descriptive statistics:

Sampling and the collection of data; frequency distributions and graphical representations. Descriptive measures of location and dispersion.

Probability and inference:

Introductory probability theory and theoretical distributions. Sampling distributions. Estimation theory and hypothesis testing of sampling averages and proportions (one and two-sample cases). Identification, use, evaluation and interpretation of statistical computer packages and statistical techniques.



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| Module credits | 13.00 |
| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Humanities Faculty of Natural and Agricultural Sciences |
| Prerequisites | At least 5 (60-69%) in Mathematics in the Grade 12 examination. Candidates who do not qualify for STK 110 must register for STK 113 and STK 123 |
| Contact time | 1 tutorial per week, 1 practical per week, 3 lectures per week |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Statistics |
| Period of presentation | Semester 1 |

Financial accounting 122 (FRK 122)

Module content:

Budgeting, payroll accounting, taxation – income tax and an introduction to other types of taxes, credit and the new Credit Act, insurance, accounting for inventories (focus on inventory and the accounting entries, not calculations), interpretation of financial statements.

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| Module credits | 12.00 |
| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Law Faculty of Natural and Agricultural Sciences |
| Prerequisites | FRK 111 GS or FRK 133, FRK 143 |
| Contact time | 4 lectures per week |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Accounting |
| Period of presentation | Semester 2 |



Curriculum: Year 2

Minimum credits: 137

Minimum credits:

Core = 137

Core modules

Costume and fashion history 210 (KLD 210)

Module content:

Costume and fashion history: Appearance characteristics of Western dress. Influencing factors. Evolution of styles from Ancient Egyptian up to and including the present.

Module credits 12.00

Prerequisites No prerequisites.

Contact time 3 lectures per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Consumer Science

Period of presentation Semester 1

Fashion forecasting 222 (KLD 222)

Module content:

The South African fashion industry: Basic principles of fashion; fashion as a product; and the consumer. Fashion production: Haute Couture and ready-to-wear clothes. Fashion forecasting and fashion analyses.

Module credits 12.00

Prerequisites No prerequisites.

Contact time 3 lectures per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Consumer Science

Period of presentation Semester 2

Flat pattern design 211 (KLR 211)

Module content:

Flat pattern design. Computer Aided Design (CAD).

Module credits 12.00

Prerequisites KLR 120



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| Contact time | 2 practicals per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 1 |

Pattern use and good fit 221 (KLR 221)

Module content:

Pattern use and good fitting.

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| Module credits | 10.00 |
| Prerequisites | KLR 211 |
| Contact time | 1 practical per week, 1 lecture per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

Business management 210 (OBS 210)

Module content:

Logistics management

The role of logistics in an enterprise; definition and scope of customer service; electronic and other logistics information systems; inventory management; materials management with special reference to Japanese systems; management of the supply chain. Methods of transport and transport costs; types and costs of warehousing; electronic aids in materials handling; cost and price determination of purchases; organising for logistics management; methods for improving logistics performance.

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| Module credits | 16.00 |
| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Natural and Agricultural Sciences |
| Prerequisites | OBS 114 or 124 with admission to the examination in the other |
| Contact time | 3 lectures per week |
| Language of tuition | Separate classes for Afrikaans and English |
| Academic organisation | Business Management |
| Period of presentation | Semester 1 |

Business management 220 (OBS 220)

Module content:



Project management: Introduction

Project management concepts; needs identification; the project, the project manager and the project team; types of project organisations; project communication and documentation.

Planning and control: planning, scheduling and schedule control of projects; resource considerations and allocations; cost planning and performance evaluation.

Module credits 16.00

Service modules Faculty of Engineering, Built Environment and Information Technology
Faculty of Education
Faculty of Natural and Agricultural Sciences

Prerequisites OBS 114 or 124 with admission to the examination in the other

Contact time 3 lectures per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Business Management

Period of presentation Semester 2

Textiles: Utilities, fibres and yarns 212 (TKS 212)

Module content:

Utility aspects: basic components of textiles, consumer decision making, utility aspects that include durability, comfort, maintenance, health/safety/protection and aesthetic aspects. Fibres and yarns: Fibre structure and performance including textile chemistry, fibre morphology and formation, fibre properties, classification and identification. Yarn structure and performance (including spun yarns, filament yarns, compound and novelty yarns).

Module credits 14.00

Service modules Faculty of Engineering, Built Environment and Information Technology

Prerequisites No prerequisites.

Contact time 3 lectures per week, 1 practical per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Consumer Science

Period of presentation Semester 1

Textiles: Structures and finishes 222 (TKS 222)

Module content:

Fabric structures: Introduction to fabric structures. Woven fabrics, knits, non-woven fabrics and compound fabrics. Finishes and dyeing processes: Introduction to fabric finishing. Preparatory and final finishes. Finishes for special end-uses: durability, comfort and protection; ease of maintenance; aesthetic appeal. Dyed and printed fabrics.

Module credits 10.00



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| Prerequisites | TKS 212 GS |
| Contact time | 2 lectures per week, 1 practical per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

Informatics 281 (INF 281)

Module content:

Computer processing of accounting information.

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| Module credits | 3.00 |
| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Education Faculty of Natural and Agricultural Sciences |
| Prerequisites | FRK 111, FRK 121 or FRK 100 or FRK 101 |
| Contact time | 2 practicals per week |
| Language of tuition | Module is presented in English |
| Academic organisation | Informatics |
| Period of presentation | Semester 1 and Semester 2 |

Consumer behaviour 212 (BEM 212)

Module content:

Internal and external influencing factors of consumer behaviour, the consumer's decision process and application fields of consumer behaviour, consumerisms and social responsibility, buying behaviour of consumers in both product and service related industries, consumer psychology and the influence thereof on buying behaviour, psychology of pricing, influencing factors in consumer buying behaviour, the impact of various forms of marketing communication on buying behaviour.

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| Module credits | 16.00 |
| Service modules | Faculty of Engineering, Built Environment and Information Technology Faculty of Humanities Faculty of Natural and Agricultural Sciences |
| Prerequisites | BEM 120 GS |
| Contact time | 3 lectures per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Marketing Management |
| Period of presentation | Semester 1 |



Integrated brand communications 224 (BEM 224)

Module content:

Integrated brand communications approach, marketing communication planning, objectives and budgets for integrated marketing communications, principles and strategising of marketing communication elements, new media, the brand name communication process, marketing metrics and evaluation for marketing communication effectiveness.

Module credits 16.00

Service modules Faculty of Engineering, Built Environment and Information Technology
Faculty of Humanities
Faculty of Natural and Agricultural Sciences

Prerequisites BEM 120 GS

Contact time 3 lectures per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Marketing Management

Period of presentation Semester 2



Curriculum: Year 3

Minimum credits: 120

Minimum credits:

Core = 120

Core modules

Marketing management 321 (BEM 321)

Module content:

Strategic issues in marketing, strategic marketing, strategic analysis (market analysis, customer analysis, competitor analysis and internal analysis), market strategies (competitive strategies, strategies in the product life cycle and relationship building strategies) and strategy implementation and control.

Module credits 20.00

Service modules Faculty of Humanities
Faculty of Natural and Agricultural Sciences

Prerequisites BEM 212

Contact time 3 lectures per week

Language of tuition Module is presented in English

Academic organisation Marketing Management

Period of presentation Semester 2

Business law 210 (BER 210)

Module content:

Basic principles of law of contract. Law of sales, credit agreements, lease.

Module credits 16.00

Service modules Faculty of Engineering, Built Environment and Information Technology
Faculty of Economic and Management Sciences
Faculty of Natural and Agricultural Sciences

Prerequisites No prerequisites.

Contact time 2 lectures per week, 1 discussion class per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Mercantile Law

Period of presentation Semester 1



Business law 220 (BER 220)

Module content:

Labour law. Aspects of security law. Law of insolvency. Entrepreneurial law; company law, law concerning close corporations. Law of partnerships.

Module credits 16.00

Service modules Faculty of Engineering, Built Environment and Information Technology
Faculty of Economic and Management Sciences
Faculty of Natural and Agricultural Sciences

Prerequisites Examination entrance for BER 210

Contact time 2 lectures per week, 1 discussion class per week

Language of tuition Separate classes for Afrikaans and English

Academic organisation Mercantile Law

Period of presentation Semester 2

Clothing production 321 (KLR 321)

Module content:

Small scale production: Industrial machines, production systems, quality assurance.

Module credits 17.00

Prerequisites KLR 221

Contact time 1 practical per week, 1 lecture per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Consumer Science

Period of presentation Semester 1

Social and cultural aspects of clothing 311 (KLD 311)

Module content:

Social-Psychological and cultural aspects of clothing: Development of a framework; Symbolic-Interaction as a framework; the cognitive approach. Development of the self: self and self-concept: the body as indicator; personal values and norms. Appearance management and presentation of the self: role acceptance, identity, social control, roles in social cognition. Cultural context and dress: reflection of human adaptation; culture creations (technical, moral and ceremonial patterns); societies and clothing; beauty standards and beauty ideals. Social context, identity, change and clothing: the family, politics, religion, economy and the role of clothing as a reflection of social and personal identities; mentefacts and identities; social change and clothing

Module credits 15.00

Prerequisites No prerequisites.

Contact time 3 lectures per week



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| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

Marketing research 314 (BEM 314)

Module content:

The role of marketing research, the process of marketing research, interpretation of secondary research, qualitative research, survey research, observation, measurement and attitude scaling, questionnaire design, sampling design and sampling procedures, basic data analysis, descriptive statistical analysis, interpretation and reporting of results, research report writing.

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| Module credits | 20.00 |
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| Service modules | Faculty of Humanities Faculty of Natural and Agricultural Sciences |
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| Prerequisites | BEM 120; BEM 212 GS and STK 110 |
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| Contact time | 3 lectures per week |
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| Language of tuition | Afrikaans and English is used in one class |
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| Academic organisation | Marketing Management |
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| Period of presentation | Semester 1 |
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Aesthetics: Product, consumer and environment 320 (EST 320)

Module content:

Introduction to aesthetics. The interaction between environment and consumers' aesthetic experience. Visual merchandising: basic components; tools and techniques; planning in clothing, interior and foods retail settings

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| Module credits | 8.00 |
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| Prerequisites | OBG 111 |
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| Contact time | 2 lectures per week |
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| Language of tuition | Afrikaans and English is used in one class |
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| Academic organisation | Consumer Science |
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| Period of presentation | Semester 1 |
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Consumer facilitation 222 (VBF 222)

Module content:

Consumer decision making and consumer socialisation ; determinants of informed, responsible consumer decisions and consume satisfaction. Consumer education; development of consumer skills. Expenditure pttrens of the diverse South African consumer market and diverse market contexts. Consumerism. Globalisation.



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| Module credits | 8.00 |
| Contact time | 1 lecture per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |



Curriculum: Final year

Minimum credits: 125

Minimum credits:

Core = 122

Additional information:

KTP 403 Experiential training in the industry: During the 4 years of study, during holidays, weekends and after hours, students must complete a total of 480 hours experiential training in the industry to develop practical and occupational skills, participate in community projects/development, engage in service learning. This is equal to 3 weeks x 40 hours (120 hours) per year, according to requirements as determined by the head of the department. These "credits" include evidence of experiential training, service learning and community engagement during the four years of the study programme and must be successfully completed together with a complete portfolio before the degree will be conferred.

Core modules

Clothing retail management 410 (KLD 410)

Module content:

Clothing retail aspects: Functioning of clothing retail. Environments, formats and structures of clothing retailers. Merchandising and store positioning. Fashion consumer behaviour. Ethics and social responsibilities of clothing retailers. Fashion marketing communication; advertising, direct marketing, sales promotions, personal selling and service provision, publicity and public relations, fashion shows and special events.

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| Module credits | 20.00 |
| Prerequisites | Final-year status |
| Contact time | 3 lectures per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 1 |

Clothing merchandising 420 (KLD 420)

Module content:

Clothing merchandise managerial aspects: fashion buying and planning function, controlling inventories, factors influencing stock movement, redistribution of stock; merchandising processes, sourcing and relationship with suppliers; management roles and responsibilities. Buying strategies, forecasting and records, preparing a buying plan, developing an assortment plan. Use of relevant soft wear in the buying and planning function. Global perspective of the clothing industry.

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| Module credits | 20.00 |
| Prerequisites | Final-year status |
| Contact time | 3 lectures per week |



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| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

Product development 411 (KLR 411)

Module content:

Production: product analysis, planning and execution. Application clothing, textile and consumer knowledge by utilising a CAD-program for planning and assembling apparel. The small business enterprise: Introduction: clothing small business enterprises; types and locations. Marketing aspects: target market selection; product mix; pricing methods; distribution channels; marketing communication mix; financial aspects.

Module credits 19.00

Prerequisites KLR 221 and KLR 321

Contact time 2 lectures per week, 1 practical per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Consumer Science

Period of presentation Semester 1

Textiles: marketing and consumer aspects 421 (TKS 421)

Module content:

Clothing textiles and textile products from a marketing and consumer perspective. Practical project: Project to assess performance properties of textiles for specific end-use by using laboratory tests. A written report of the results is also required.

Module credits 15.00

Prerequisites TKS 411

Contact time 3 lectures per week

Language of tuition Afrikaans and English is used in one class

Academic organisation Consumer Science

Period of presentation Semester 2

Experiential training in industry 403 (KTP 403)

Module content:

During the first to fourth years of study students must complete a total of 480 hours experiential training in the industry to develop practical and occupational skills, participate in community engagement and provide service learning. This is equal to 3 weeks x 40 hours (120 hours) per year, according to requirements as determined by the head of department. These "credits" include evidence of experiential training, service learning and



community engagement during the four years of the study programme and must be successfully completed together with a complete portfolio before the degree will be conferred

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| Module credits | 5.00 |
| Prerequisites | Documentation of work experience as required for years 1-3 |
| Contact time | 1 practical per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 2 |

New developments, sustainability and textiles in use 411 (TKS 411)

Module content:

New developments (apparel textiles). Textile product use and basic physical quality testing procedures. Impact of textiles on the environment and sustainability.

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|-------------------------------|---|
| Module credits | 13.00 |
| Prerequisites | TKS 212 and TKS 222 GS |
| Contact time | 1 practical per week, 2 lectures per week |
| Language of tuition | Module is presented in English |
| Academic organisation | Consumer Science |
| Period of presentation | Semester 1 |

Research project 400 (VBR 400)

Module content:

Research methodology. Planning, executing and reporting a research project in clothing retail management; food retail management, hospitality management or culinary science.

| | |
|-------------------------------|--|
| Module credits | 30.00 |
| Prerequisites | BEM 314 and Final-year status |
| Contact time | 5 lectures per week, 2 practicals per week |
| Language of tuition | Afrikaans and English is used in one class |
| Academic organisation | Consumer Science |
| Period of presentation | Year |

The information published here is subject to change and may be amended after the publication of this information. The [General Regulations \(G Regulations\)](#) apply to all faculties of the University of Pretoria. It is expected of each student to



familiarise himself or herself well with these regulations as well as with the information contained in the [General Rules](#) section. Ignorance concerning these regulations and rules will not be accepted as an excuse for any transgression.