
University of Pretoria Yearbook 2016

MPhil Option: Marketing Research (07255132)

Duration of study 2 years

Total credits 180

Programme information

Due to capacity constraints, there are not an intake of new students for every degree every year. It remains the applicant's responsibility to ensure that the degree they wish to apply for, will indeed be offered. In addition to the fields of specialisation, options are offered under the various specialisation fields, eg MPhil Accounting Sciences with an option in Fraud Risk Management, which enables the candidate to make a selection and expand specific focus areas within the existing fields of specialisation.

Admission requirements

Honours degree in Marketing Management or equivalent degree in another management discipline.

Additional requirements

1. A candidate may be refused admission to a master's degree by the head of the department if he/she does not comply with the standard of competence in the subject as determined by the department – with the proviso that a candidate who does not comply with the required level of competence, may be admitted, provided that he/she completes additional study assignments and/or examinations.
2. The head of department concerned may set additional admission requirements.
3. Specific departments have specific requirements for admission.
4. The number of students will be determined in line with the growth strategy of the University of Pretoria as approved by the Executive.
5. Allowance will be made for the diversity profile of students.
6. A completed Postgraduate Diploma in Economic and Management Sciences can also be considered for admission to the Master's programme in Entrepreneurship.

Other programme-specific information

- There are no electives and all modules must be passed. The duration of the degree programme is two years and a new intake will only be taken every two years.
- None of the modules are available as electives for other degree programmes unless specifically negotiated with the Programme Manager.

Examinations and pass requirements

The pass mark for both a dissertation and a mini-dissertation is 50%. The provisions regarding pass requirements for dissertations, contained in General Regulation G.12.2, apply mutatis mutandis to mini-

dissertations. A pass mark of at least 50% is required in the examination of each module.

Research information

- Successful completion of the research proposal in NME 812 is a prerequisite for admission to the Research article (NME 842).
- The weight of the research article (NME 842) contributes 50% towards the total requirements of the degree.

Dissertations/mini-dissertations/research reports, curricula and modules

1. The degree programme requires that a dissertation/mini-dissertation/research article must be submitted in a field of study chosen from the fields covered for the honours degree, provided that the Dean may, on the recommendation of the head of department concerned, approve the replacement of the required dissertation by the successful completion of a prescribed number of module credits and a mini-dissertation/research article.
2. Information on modules, credits and syllabi is available, on request, from the head of department concerned.
3. A module in Research Methodology is compulsory in all programmes. The Dean may, on the recommendation of the head of department concerned, waive the prerequisites.
4. Sufficient number of bound copies of the thesis/dissertation must be submitted to the Head: Student Administration for examination, after permission is granted by the supervisor.

Article for publication

A dean may require, before or on submission of a dissertation, the submission of a draft article for publication to the supervisor. The draft article should be based on the research that the student has conducted for the dissertation and be approved by the supervisor concerned. The supervisor should then have the opportunity to take the paper through all the processes of revision and resubmission as may be necessary and/or appropriate in order to achieve publication.

Submission of dissertation

A dissertation is submitted to the Head: Student Administration, before the closing date for the various graduation ceremonies as announced annually.

For examination purposes, a student must, in consultation with the supervisor, submit a sufficient number of bound copies of the dissertation, printed on good quality paper and of good letter quality, to the Head: Student Administration. Permission to submit the dissertation in unbound form may be obtained from the supervisor concerned on condition that a copy of the final approved dissertation is presented to the examiners in bound format or electronic format.

In addition to the copies already mentioned, each successful student must submit a bound paper copy as well as two electronic copies of the approved dissertation to the Head: Student Administration in the format specified by the faculty and in accordance with the minimum standards set by the Department of Library Services, before 15 February for the Autumn graduation ceremonies and before 15 July for the Spring graduation ceremonies, failing which the degree will only be conferred during a subsequent series of graduation ceremonies.



Curriculum: Year 1

Minimum credits: 56

Core modules

Marketing theory 813 (BEM 813)

Module credits	18.00
Prerequisites	Only for students admitted to the MPhil degree in Marketing Research
Contact time	1 full contact day 5 times per semester
Language of tuition	English
Academic organisation	Marketing Management
Period of presentation	Semester 1 or Semester 2

Module content

Practical marketing research implications of the latest issues, trends and applications in the theory and practices in the field of marketing management.

Qualitative research for marketing decisions 815 (BEM 815)

Module credits	18.00
Prerequisites	No prerequisites.
Contact time	1 lecture per week
Language of tuition	English
Academic organisation	Marketing Management
Period of presentation	Semester 2

Module content

The role of qualitative methods in marketing research; Observation techniques; Focus groups; Depth interviews; Protocol analysis; Projective techniques; Content analysis; Ethnographic research; Physiological measurement; other qualitative research techniques; analysis of qualitative data.

Research process 812 (NME 812)

Module credits	18.00
Prerequisites	Only for students admitted to the MPhil degree in Marketing Research
Contact time	1 full contact day 5 times per semester
Language of tuition	English
Academic organisation	Marketing Management
Period of presentation	Semester 1 or Semester 2



Module content

Introduction to marketing research in general and to qualitative and quantitative marketing research approaches in particular. The module also provides an overview of the typical process to be followed in planning and executing a marketing research project.



Curriculum: Final year

Minimum credits: 126

Core modules

Quantitative research for marketing decisions 814 (BEM 814)

Module credits	18.00
Prerequisites	No prerequisites.
Contact time	1 lecture per week
Language of tuition	English
Academic organisation	Marketing Management
Period of presentation	Semester 2

Module content

The role of quantitative methods in marketing research; Exploratory research design: Secondary data; Descriptive research design: Survey and Observation; Causal research design: Experimentation; Measurement and Scaling: Fundamentals and Comparative scaling; Measurement and Scaling: Non-comparative scaling; Sampling: Final and Initial sample size determination; Frequency distribution, Cross-tabulation, and Hypothesis testing.

Advanced cases in market research 817 (BEM 817)

Module credits	18.00
Prerequisites	Appropriate courses in Statistics and Research Methodology in the preceding qualification.
Contact time	2 hours per week
Language of tuition	English
Academic organisation	Marketing Management
Period of presentation	Semester 1

Module content

Advanced cases in market research demonstrating the broad range of qualitative, quantitative and statistical applications in market research within the various sectors of business and industry.

Research article 842 (NME 842)

Module credits	90.00
Prerequisites	Only for students admitted to the MPhil degree in Marketing Research
Contact time	2 full contact day 5 times per semester
Language of tuition	English
Academic organisation	Marketing Management
Period of presentation	Semester 1 or Semester 2



Module content

Study guidance to and facilitation of students in the conducting of their research output and the writing of their research articles.

The information published here is subject to change and may be amended after the publication of this information. The [General Regulations \(G Regulations\)](#) apply to all faculties of the University of Pretoria. It is expected of students to familiarise themselves well with these regulations as well as with the information contained in the [General Rules](#) section. Ignorance concerning these regulations and rules will not be accepted as an excuse for any transgression.