

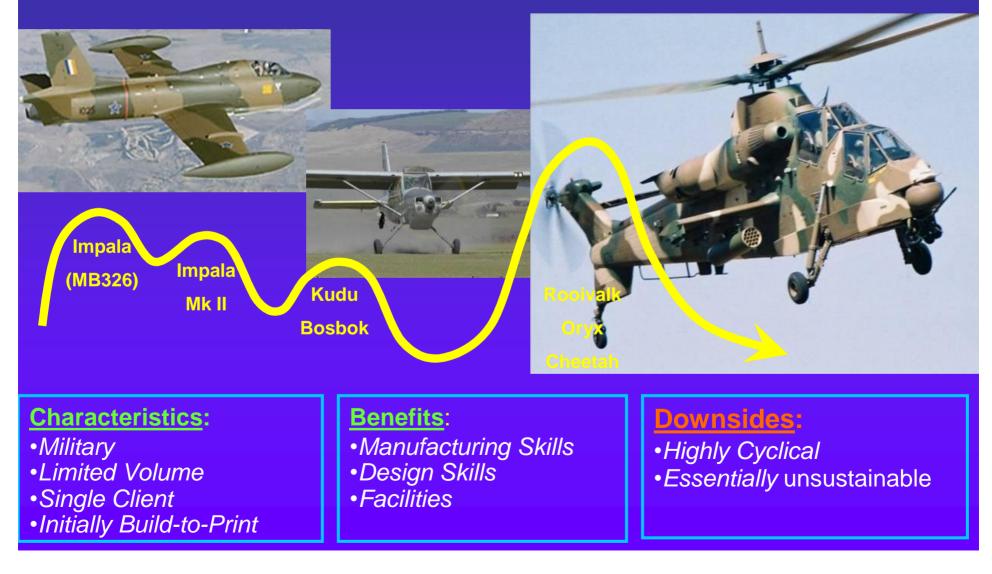


AERONAUTICAL SOCIETY OF SOUTH AFRICA (AeSSA)

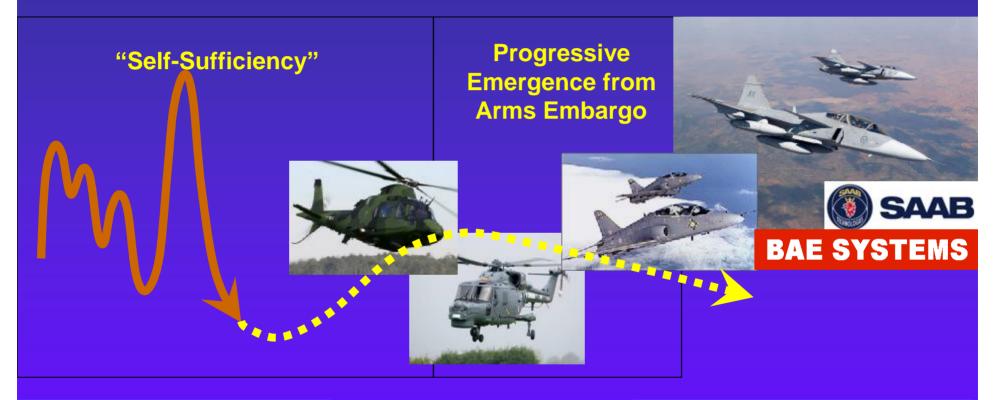
A Division of the Royal Aeronautical Society

Opportunities in Aerospace by Rob Jonkers

1st Era – <u>Strategic Imperative of Self-sufficiency</u> (Late 60's to Early 90's)



2nd Era – Defence Industrial Participation ("Defence Packages" 1994 Onwards,



Characteristics:

- Military, Limited Volume
- Declining Def. Budgets
- Single Client
- Largely Build-to-Print

Benefits:

- Limited Skills Retention
- Export" Opportunities
- OEM Investment in SA

Downsides:

- Highly Cyclical
- Essentially unsustainable

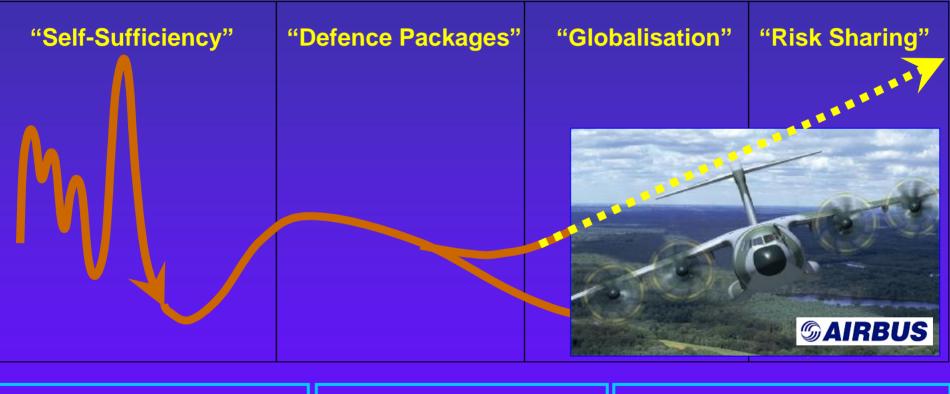
3rd Era – DTI Industrial Participation (SAA Fleet Renewal – 2001 Onwards)



- Growing Export Content
- Increasing Volumes

- Growing Export
- Volume Production Skills
- Targets, "LCE's"
- High Start-up Cost

4th Era – RISK SHARING: Airbus A400M Program (2005 Onwards)



Characteristics:

- Design and Build
- Risk Sharing
- Venture Capital Need
- L. Term Sustainability

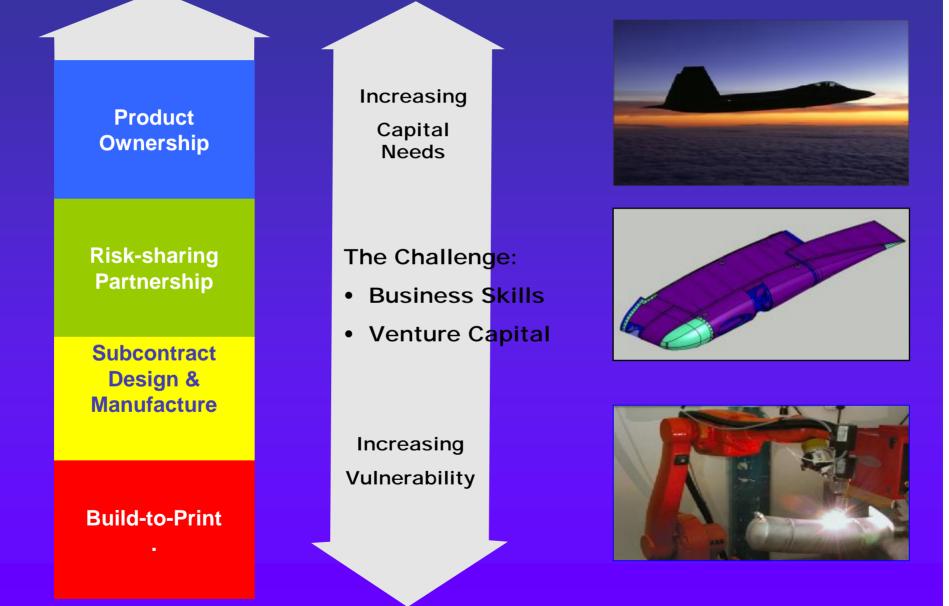
Benefits:

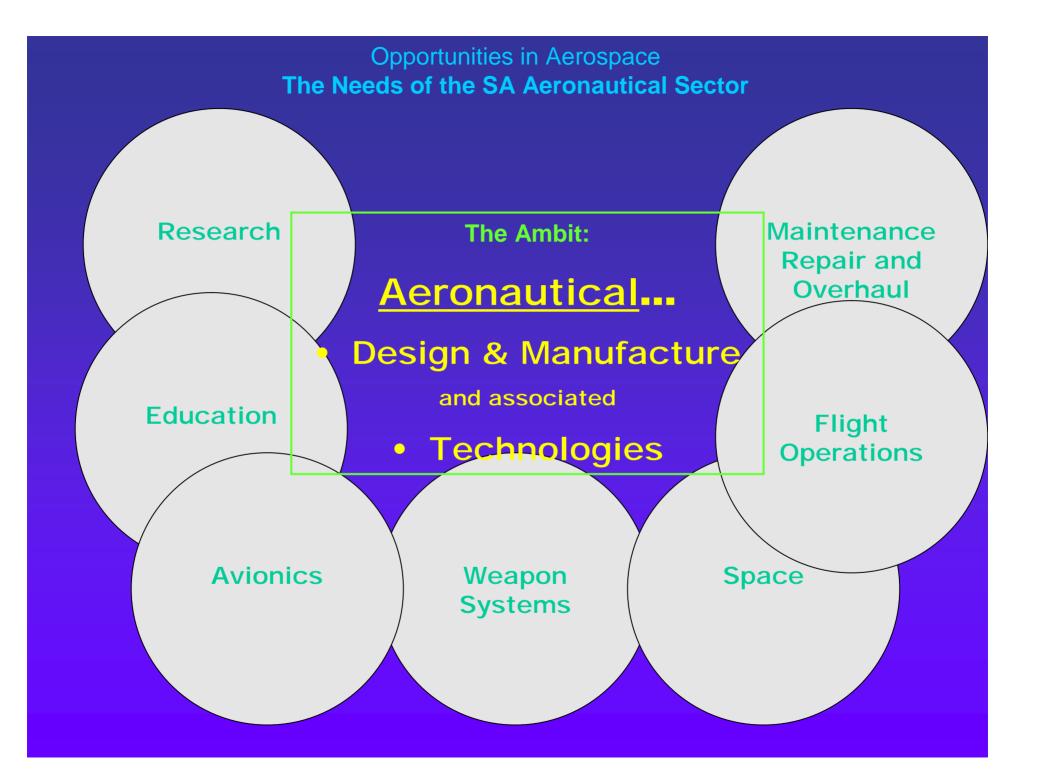
- Skills Growth
- Job Creation
- Long Term Security
- OEM Investment in SA

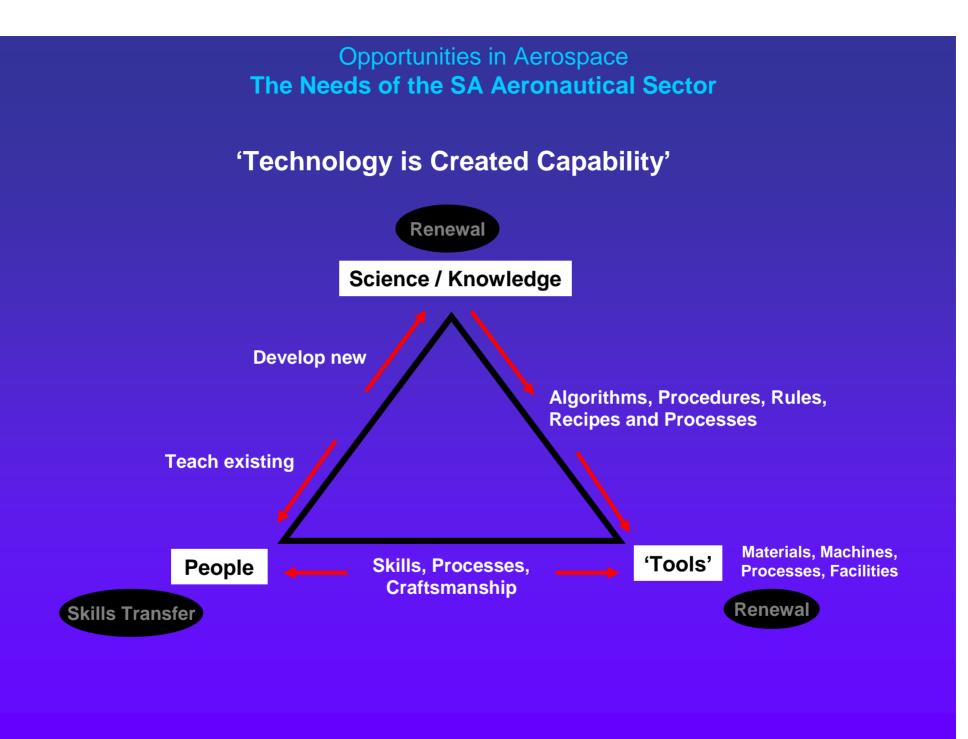
Downsides / Challenges:

- Commercial Risk Sharing
- High Start-up Cost
- CAPITAL NEEDS!
- FOREX RISK!!

Opportunities in Aerospace The Needs of the SA Aeronautical Sector Securing Market Share - Increasingly SMART Supply







Opportunities in Aerospace The Needs of the SA Aeronautical Sector

Challenges & Opportunities to meet new demand

- Minimal Investment in Aerospace Activities from mid 90's until recently
- Ageing Engineering Cadre
- Effectiveness of School development projects
- Sector has been re-energised with Government initiatives from the DTI & DST
- Prime Sectors in the Aerospace Field
 - Aircraft Design & Flight Testing
 - Aircraft Manufacturing
 - Aircraft Maintenance
 - Air Operations
- Secondary Sectors in the Aerospace Field
 - Space
 - Electronics, Avionics, Weapon Systems
 - Education
 - Aviation Writers, Historians
 - Civil Air Patrol, Paramedics





Aircraft

Design & Testing

<u>Aerodynamicist</u>

Responsible for the layout and shape of aircraft and to carry out wind-tunnel tests <u>Education</u>: Matric, Engineering Degree <u>Job Opportunities</u>: Airlines, Aircraft Manufacturers

Design Engineer

Responsible for Design of Structures, Stress, Fatigue, Powerplant, Systems Education: Matric, Engineering Degree

<u>Job Opportunities</u>: Airlines, Aircraft Manufacturers, Air Force

Electronics Engineer

Responsible for Design of Electrical Systems, Avionics, Communication Systems Education: Matric, Engineering Degree Job Opportunities: Airlines, Aircraft Manufacturers, Air Force

Test & Certification Engineer

Responsible to Develop Test Plans, Test Equipment and carry out Certification Education: Matric, Engineering Degree Job Opportunities: Airlines, Aircraft Manufacturers, Air Force

Scientist

Careers include Metallurgy (Materials Science), Chemist (Molecular Structures)

Education: Matric, Bachelor of Science Degree

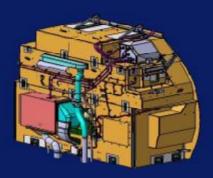
<u>Job Opportunities</u>: Airlines, Aircraft Manufacturers

Crash Site Investigator

Carries out investigation and analysis of Aviation Accidents

Education: Matric, Engineering Degree

<u>Job Opportunities</u>: Airlines, Civil Aviation Authority, Air Force











Aircraft Manufacturing

Design Draughtsman

Produces drawings from which aircraft are built <u>Education</u>: Matric, Trade Apprenticeship, Engineering Diploma Job Opportunities: Aircraft Manufacturers

Aircraft Technician

Assembly of Structures, Engines, Systems <u>Education</u>: Matric, Trade Apprenticeship, <u>College Diploma Preferred</u> <u>Job Opportunities</u>: Aircraft Manufacturers

Electronics Technician

Construction of Electrical Systems, Avionics, Instruments <u>Education</u>: Matric, Trade Apprenticeship, College Diploma Preferred <u>Job Opportunities</u>: Aircraft Manufacturers

<u>Tool & Jig Maker</u>

Manufacture of precision tools and jigs to aid building aircraft structures

Education: Matric, Trade Apprenticeship, College Diploma Preferred Job Opportunities: Aircraft Manufacturers

Aircraft Fabricator

Manufacture of Sheetmetal or Composite aircraft structures <u>Education</u>: Matric, Trade Apprenticeship, College Diploma Preferred <u>Job Opportunities</u>: Aircraft Manufacturers

Quality Control Technician

Carries out Inspection of Aircraft Structures and Systems

<u>Education</u>: Matric, Trade Apprenticeship, College Degree Preferred

Job Opportunities: Aircraft Manufacturers















Aircraft Maintenance

Flight Line Mechanic

Responsible to prepare aircraft for flight after re-build or maintenance

<u>Education</u>: Matric, Trade Apprenticeship, College Degree Preferred

Job Opportunities: Airlines, Fixed-Base OPerators, Air Force

Aircraft Mechanic

Responsible to carry out maintenance tasks on Airframe, and Systems

Education: Matric, Trade Apprenticeship, College Degree Preferred

Job Opportunities: Airlines, Fixed-Base OPerators, Air Force

Powerplant Mechanic

Responsible to carry out maintenance tasks on Engines and Transmission Systems

<u>Education</u>: Matric, Trade Apprenticeship, College Degree Preferred

<u>Job Opportunities</u>: Airlines, Fixed-Base OPerators, Air Force

Electronics Technician

Responsible to carry out maintenance tasks on Electrical, Avionics, Communications

<u>Education</u>: Matric, Trade Apprenticeship, College Degree Preferred

<u>Job Opportunities</u>: Airlines, Fixed-Base OPerators. Air Force

Instrument Technician

Responsible to carry out maintenance tasks on Aircraft Instrumentation

<u>Education</u>: Matric, Trade Apprenticeship, College Degree Preferred

<u>Job Opportunities</u>: Airlines, Fixed-Base OPerators, Air Force

Armament Mechanic

Responsible to carry out maintenance tasks on Armament, and load Armament

Education: Matric, Trade Apprenticeship, College Degree Preferred Job Opportunities: Air Force











Responsible to fly passengers on Airliners <u>Education</u>: Matric, Commercial and Airline Transport Licence <u>Job Opportunities</u>: Airlines, Fixed-base operators

<u>Corporate Pilot</u>

Responsible to fly Cargo, Executives on large aircraft <u>Education</u>: Matric, Commercial Pilots Licence <u>Job Opportunities</u>: Airlines, Fixed-base operators, Large Companies

Military Pilot

Flies Military aircraft – from trainers, helicopters, transport to fighter aircraft <u>Education</u>: Matric, Air Force Academy <u>Job Opportunities</u>: Air Force

Flight Instructor

Trains prospective pilots <u>Education</u>: Matric, Commercial Pilot's Licence, Instructor Pilot Ratings <u>Job Opportunities</u>: Airlines, Fixed Base Operators, Air Force

Flight Test Pilot

Responsible to carry out qualitative and quantitative flight test performance and handling qaulities

Education: Matric, Commercial Pilot's Licence, Test Pilot's Course

Job Opportunities: OEM's, Airforce

Flight Test Engineer

Responsible to carry out quantitative flight test analysis <u>Education</u>: Matric, University Degree & Flight Test Engineers Course <u>Job Opportunities</u>: OEM's, Airforce





Flight Crew





Carries out design and layouts of Airport I nfrastructure

<u>Education</u>: Matric, Engineering Diploma <u>Job Opportunities</u>: Airports Company, Air Force

Air Traffic Controller

Responsible to control aircraft movement in the sky and on the ground <u>Education</u>: Matric, Air Traffic Control Certificate

Certificate <u>Job Opportunities</u>: Airports Company, Civil Aviation Authority, Air Force

Airways Engineer

Responsible for Radar, Navigational Aids Infrastructure

Education: Matric, Engineering Degree Job Opportunities: Airports Company, Civil Aviation Authority, Air Force

Flight Dispatcher

Prepares Flight Plans, Routes, Aircraft Scheduling Education: Matric, Engineering Diploma Job Opportunities: Airlines, Fixed-Base Operators, Air Force

Meteorologist

Analyses weather data and prepares weather reports for flight crew <u>Education</u>: Matric, Bachelor of Science Job Opportunities: Airports Company, Airlines, Cargo Operators, Air Force

Aircraft Ground Operator

Responsible to refuel, marshal, load aircraft at Airport <u>Education</u>: Matric, Aircraft Ground Course <u>Job Opportunities</u>: Airlines, Fixed-Base Operators, Air Force





Air Operations





Aeronautical Institutions within SA

- Academic Institutions Universities, University of Technologies
- Research Institutions CSIR, AMTS
- Industry Denel, Aerosud, ATE, SAA, Turbomeca, Airlines, Maintenance Organisations
- Government CAA, DTI, DST, NACOE
- Society's and Councils AeSSA, Flight Test Society, ECSA

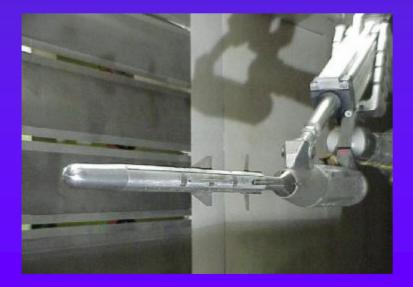


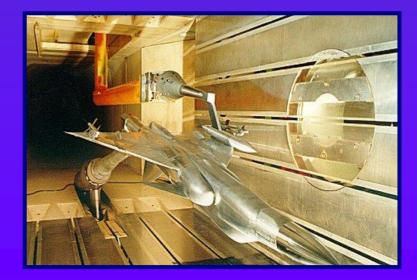


Council for Scientific and Industrial Research

- Applied Research in
 - Aeronautics
 - Materials Science
 - Systems Modelling
 - Space Earth Observation, Satellite Tracking







Opportunities in Aerospace Role Players in the SA Aeronautical Sector Denel SAAB Aerostructures

- Design and Manufacture of Aircraft Structures
 - Metal Fabrications
 - Composites
 - Advanced Machining Technologies
 - Design Engineering, Stress, Fatigue







Denel Aviation

- System Level Supply and Maintenance
 - Depot Level Maintenance
 - System Engineering
 - Engineering Design
 - Aircraft Upgrades

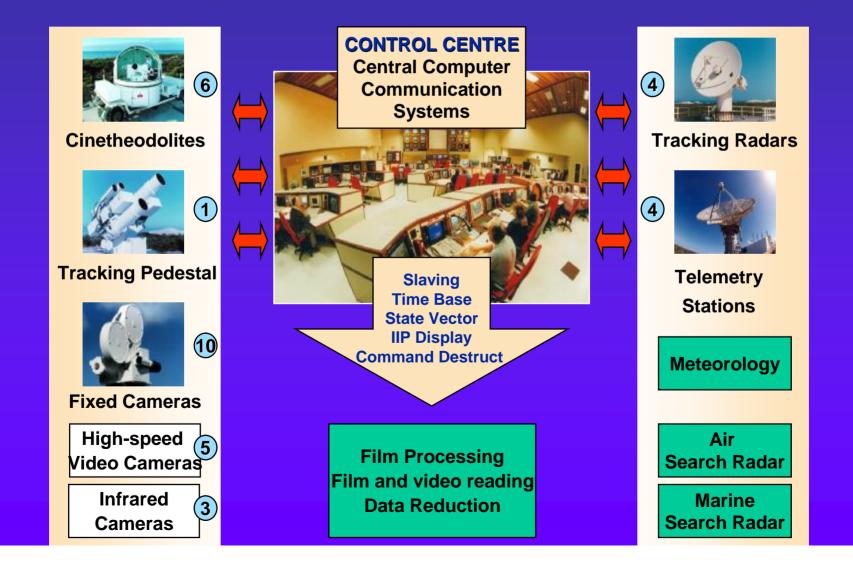






Denel Overberg Test Facility – System Level Test and Evaluation

• Performance Measurement, Missile Tracking, Telemetry



- System Level Supply Missiles, UAVs
 - System Engineering
 - Engineering Design
 - System Modelling
 - Missile and UAV build







Aerosud

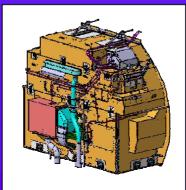
- System Level Supply Aircraft
 - System Engineering
 - Engineering Design
 - Aircraft Upgrades
- Aircraft Design and Manufacturing
 - Engineering Design, Analysis, Testing
 - Metal Fabrications
 - Composite Fabrications













Opportunities in Aerospace Role Players in the SA Aeronautical Sector Advanced Technologies and Engineering (ATE)

- System Level Supply Aircraft
 - System Engineering
 - Engineering Design
 - Aircraft Upgrades
- Aircraft Design and Manufacturing
 - Engineering Design, Analysis, Testing
 - Metal Fabrications
 - Composite Fabrications





South African Airways

- Aircraft Maintenance and Overhaul
 - Aircraft Performance Analysis
 - Aircraft Maintenance
 - Aircraft Modifications



Turbomeca Africa

- Aircraft Engines & Transmission Manufacturing and Maintenance
 - Engine Performance
 - Engine Overhaul
 - Transmission Overhaul
 - Part Manufacture

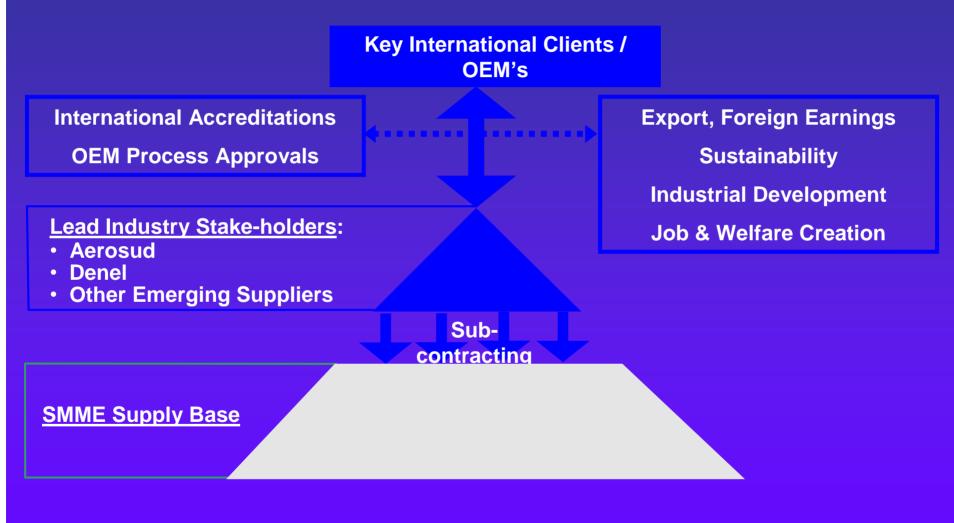








Government Initiatives – Establishment of Centurion Aviation Village



The DTI Aero-mechanical Clustering Model (similar to Motor Industry Parks)



AeSSA & FTSSA



- Aeronautical Society of South Africa
 - Peer group of Aeronautical Professionals registered as a Voluntary Association with ECSA
 - Provide accreditation of University courses in Aeronautical disciplines
 - Provide guidance to Government in developing Engineering Professionals
 - Arrange lectures and conferences to promote the profession
 - Provide bursaries and awards to School level & Engineering Students
 - Facilitate Visits to various institutions
- Flight Test Society of South Africa
 - Affiliated to AeSSA
 - Peer group of Flight Test Pilots and Flight Test Engineers
 - Provide accreditation of Flight Test Engineering Work

Opportunities in Aerospace Your Role?

- In Conclusion
 - Opportunities abound in Aerospace as a re-emerging sector of the economy
 - There is a variety interesting disciplines
 - The sector is in dire need of new blood
 - There are many opportunities for you to take part in

