Monetary Integration in SADC: Assessment of Policy Coordination and Real Effective Exchange Rate Stability
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Abstract

This paper evaluates the strength of policy coordination in Southern African Development Community (SADC) as well as real effective exchange rate stability as indicative of sensible monetary integration. The underlying hypothesis goes with the assertion that countries meeting OCA conditions face more stable exchange rates. The quantitative analysis encompasses 12 SADC member states over the period 1995-2012. Correlation matrixes, dynamic pooled mean group (PMG) and mean group (MG) estimators, and real effective exchange rate (REER) equilibrium and misalignment analysis are carried out to arrive at the conclusions. The PMG model shows that there are common policy variables that influence REERs in the region. However, the REER equilibrium misalignment analysis reveals that SADC economies are characterised by persistent overvaluation at least in the short term. This calls for further improvement of policy coordination in the region. The findings in this paper have important policy implications for economic stability and policy coordination as SADC proceeds with monetary integration.

Keywords: Real Effective Exchange Rate, Monetary Integration, Policy Coordination, SADC

JEL Classification: C23, E63, F15, F31

1 Introduction

Article II of the Organisation for African Unity (OAU) Charter spells out cooperation and coordination as the core integration route for Africa. For monetary integration in sub-Saharan Africa (SSA) and in SADC to be successful and to

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produce stable real exchange rates (RERs), the degree of economic harmonisation and policy coordination may need to be strengthened.

Macroeconomic policy coordination remains vital even for more advanced monetary unions. A recent study by Dullien et al. (2013) in deducing lessons from the euro crisis for developing regions emphasize the need for the identification of both the stabilizing and destabilizing elements of regional monetary cooperation and integration. Such proactive measures would positively contribute to the stability of existing and proposed monetary unions around the globe. Policy coordination among member countries is a prerequisite for deeper regional integration and monetary union. Simply looking at the differences between the main macroeconomic indicators does not bring much insight into the sources of divergence or the adequacy of a common policy response (Kamar & Naceur, 2007). Monetary integration should be mainly oriented by real, rather than nominal convergence objectives. It should also evolve gradually, supporting economic development and progress achieved through trade integration and macroeconomic coordination (Vieira & Vieira, 2010). The recent euro zone financial crises suggest monetary unions involving heterogeneous economies may jeopardise growth and employment in some member states. Here, the underlying hypothesis is that countries meeting OCA conditions face more stable exchange rates (Talvav, 1993; De Grauwe, 2005). In general terms, the RER can play a positive or negative role in the economic performance of national states or groups of countries opting to form a monetary union. Stable RERs in a regional context requires coordination of the policies affecting the determinants of the RER. This study seeks to assess the degree of exchange rate based policy effectiveness among SADC economies. Once this is done, we evaluate REER equilibrium and misalignment in SADC.

Fritiz et al. (2010) when examining south-south economic integration, find that uncoordinated macroeconomic policies have been a root cause of unsuccessful attempts towards monetary integration. Flores et al. (2000) found that structural asymmetries in macroeconomic variables are associated with major swings in the RER. In line with these findings, SADC member states have been aiming policy toward meeting the convergence criteria set by the SADC secretariat. Most of the member states have performed well meeting the convergence criteria. However, moving closer to the convergence targets (Maastricht type criteria) does not necessarily mean members follow coordinated policies to get there. There still may be insufficient policy coordination in the region insofar as it concerns the policies that affect the RER determinants and hence the RER.

In this paper we use the real effective exchange rate (REER) instead of the RER, which is explained below. The objective of this paper is to identify the long-run determinants of REER behaviour in SADC economies and to assess the degree of policy coordination from 1995-2012. To answer the research question and meet the objective stated above we make use of Mean Group (MG) and

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1 These convergence criteria are presented in Article 121(1) of the Treaty establishing the European Community (EC Treaty). There are four of them (price stability, government finances (i.e. annual government deficit and government debt, exchange rates) and long-term interest rates)
Pooled Mean Group (PMG) panel data models which have not been applied to SADC before.

As far as our knowledge is concerned this study is different from previous studies that relate to policy coordination and RERs in SADC. This study uses a new data base on REER developed by Darvas (2012) for a relatively longer period of time and it includes more countries than earlier studies. In addition, the REER is used as the dependent variable in this study and is much more comprehensive than the conventional RER used in previous studies.

The paper is structured as follows. Section 2 discusses policy coordination attempts in SADC; Section 3 explores the REER as a policy variable. Section 4 presents the data and descriptive analysis. Section 5 discusses the methodology. Section six presents empirical results and discussion and the last section concludes the paper.

2 Policy Coordination Attempts in SADC

SADC has been in existence since 1980. SADC economies are diverse. They vary from oil-rich such as Angola, natural resource abundant such as the Democratic Republic of Congo (DRC), Mozambique and Botswana and sector diverse economies such as South Africa. The SADC region has an immense growth potential associated with natural resources availability. SADC has launched a number of initiatives in order to move towards economic integration in the sub-region. The community pursues a linear model of economic integration commencing with loose cooperation with successive deeper integration initiatives at later stages. The first major step in SADC toward economic integration involved the introduction of a Free Trade Area in August 2008. This was to be followed by a Customs Union in 2010, Common Market in 2015, Monetary Union in 2016 and single currency in 2018 (Kumo, 2011).

Before we proceed to the policy coordination attempts in the SADC region it is valid to ask the question why policy coordination? Even in a global setting policy coordination is important. Priewe (2007) in his assessment of the euro area financial crisis highlights the need to address “negative” macroeconomic divergence which can hamper growth and threatens the long run convergence among member economies. Without coordination, negative externalities arising from policy conflicts lead to (Pareto) inefficient outcomes, but with coordination, outcomes may be efficient which in turn raises the welfare of countries. For example, when countries agree that they desire to move together to a lower inflation target rate, as has been the case with Europe since the mid-1980s, a coordinated monetary policy could yield better outcomes.

Policy coordination plays a major role in the formation of a currency union among countries intending to integrate and ultimately form a political union. Currency union in this context refers to an agreement between countries to fix exchange rates and coordinate monetary policies. Findings by Kumo (2011) indicate that most of the economies of the member states of SADC have shown a tendency of divergence in monetary policy, fiscal policy and foreign exchange
reserves ratios in respect of the 2012 convergence goals. The problem may pertain to insufficient real convergence in the region. Zerihun et al. (2014) analysed both the symmetry and co-movement of business cycles in SADC and found that there is not adequate symmetry in real business cycles of the economies in the region. From this result, we intuitively expect there to be a lack of policy coordination in SADC. In another study of RERs in SADC, Zerihun et al. (2013) found evidence of a long run cointegration relationship (although weak) in a panel of SADC real exchange rates. This paper now builds on these earlier studies by modelling the relationship between REERs and its policy-related determinants, which are selected to reflect exchange rate policy decisions.

3 Real Exchange Rate as a Policy Variable

Exchange rates are at the heart of economic activity as it affects and is affected by all other policies, making policy coordination and harmonization essential for the success of a common currency. The REER and its policy-related determinants are useful to assess policy coordination among a group of countries since it measures the development of the real value of a country’s currency against a basket of currencies of the trading partners of that country (Darvas, 2012).

As trade openness of countries increase the role of the RER receives more attention. According to Eichengreen (2007), countries like Japan, Hong Kong, Singapore, South Korea, Taiwan, and now China have made extensive use of the RER as a policy to develop their economies. In African economies, there is insufficient flexibility in prices and wages, which makes the role of the RER as a policy variable unquestionably important to ensure that markets clear. Theoretically, RER behaviour is subject to the influence of many variables, such as monetary policy, government expenditure, terms of trade, degree of openness, and capital flows. Monetary policy ought to be conducted similarly in all countries for its impact on the exchange rate to be the same, given that different monetary policy frameworks in member countries can result in disparate impacts on the RER.

Consequently, it is important to measure the effects of monetary policy, the budget deficit, trade policy, and government consumption on exchange rate behaviour for each country in a group in order to determine whether these effects are similar. If this is the case, we expect a high level of harmonization among members’ policies. The formation of a monetary union would then bring about stability of the RER in a given region. If this is not the case, and if we find that these policies affect exchange rate behaviour differently in each country, we should suspect the fact that existing coordination is inadequate and there are potential dangers - a situation that requires further coordination and harmonization of macroeconomic policies as Kamar and Naceur (2007) argue in their analysis of the countries of Gulf Cooperation Council (GCC).
4 Data and Descriptive Analysis

In this section we set out to analyse the policy variables chosen for the purpose of evaluating policy coordination in SADC. The policy variables selection was based on previous studies in developing regions by Kumar and Naceur (2007) and Elbadwi and Soto (2005). The choice of variables is limited by the availability of data. The purpose of this section is to conduct a preliminary analysis on policy variables, in line with Kumar and Naceur (2007) and Elbadwi and Soto (2005), which are complimentary to the findings in section five.

Annual data on exchange rate-related policy variables of selected SADC countries from 1995-2012 was retrieved from IFS, the IMF’s International Financial Statistics database. In addition, other international data banks (World Economic Outlook, IMF staff estimates), and from Central Banks of SADC countries were also consulted. The customary proxy $e^p/p$ for RER is misleading in cross-country comparisons (Elbadawi and Soto, 2005; Chinn, 2005). Instead we use the CPI-based annual REER data of 12 SADC member countries. REER data for the cross country analysis are taken from the new Darvas (2012) database for 178 countries.

There are many candidate explanatory variables in the analysis of exchange rate based policy coordination. This problem arises because the exchange rate is affected by (and affects) many macroeconomic variables. However, in the context of developing countries the variables shown in annex A.1 are more appropriate for analysing the determinants of exchange rates and policy coordination (see for example, Kumar and Naceur, 2007). Elbadawi and Soto (2005) go further to include variables like the impact of foreign aid and other often overlooked variables in their study. However, given data availability for the countries in the SADC region we include major macroeconomic variables only. All variables except the variables with negative values are converted to logarithmic form for ease of analysis. Annex A.2 presents the descriptive statistics of the variables used in this study. When we consider the standard deviation of the group statistics, the deviation from the mean is quite high ranging from 19 percent in the case of the REER to 310 percent in the case of net foreign assets (the result is not reported in annex A.2 because of its large value). This high standard deviation may already be indicative of insufficient policy harmonisation and coordination efforts in the region over the period. To further highlight the result from group statistics we depict brief explanations and graphical illustrations of the variables in the study.

**Overall Correlations**

Before setting up the model, we make use of correlation\(^2\) analysis to give us some idea of the relationship among the variables under investigation. Correlation analysis provides a convenient way to see how REER and the policy variables are related in the region. It provides us with some intuition of what we can expect in the econometric model. Annex B.1 depicts the overall correlation among the variables included in this study. As shown in Annex B.1, in SADC

\(^2\)Correlation matrices are shown in Annex B.
region REERs have a relatively strong correlation with the trade openness variable, followed by net foreign assets, liquidity (proxy variable for money supply), budget balance, terms of trade, current account balance, government expenditure, net capital flow and stock of reserves, respectively. There are positive and negative correlations between the \( LREER \) (in logarithmic form) and the rest of the explanatory variables. Considering the second column of Annex B.1 the variables all carry, theoretically, the correct signs. For example, \( \ln LIQ \) - the proxy variable for monetary policy has positive sign implying that an increase in money supply is associated with an increase (depreciation) in the \( \ln REER \). The proxy variable for budget balances show a positive correlation with the REER (See also Kamar & Naceur, 2007). Next, we turn to some of the interesting time series trends and correlations that we observe in the data.

**REER**

Before discussing the time series and correlation analysis of REER, we briefly consider the calculation of the REER. Darvas (2012) calculate CPI based REER as follows:

\[
REER_t = \frac{NEER_t CPI_t}{CPI_{\text{foreign}}^t}
\]

where \( REER_t \) is the real effective exchange rate of the country under study against a basket of currencies of trading partners, \( CPI_t \) is the consumer price index of the country under study, \( NEER_t \) is the nominal effective exchange rate of the country under study, and \( CPI_{\text{foreign}}^t \) is the geometrically weighted average of CPI indices of trading partners. This approach is more advanced than the conventional RER calculation. In this case rather than just one major trade partner country (commonly US) ‘\( N \)’ number of trading partners with geometrically weighted averages are considered. In the case of SADC, the US is a relatively small trade partner, hence it does not much sense to study the impact of exchange rate-related policy variables on the relative price developments between SADC-country and the US. Instead, we use REER, calculated against a broader basket of trading partners (for the details see Darvas, 2012).

Figure 1 shows the REER of SADC countries included in this study and Table 3 shows their correlation matrix. From Figure 1 and Annex B.2 one can infer that after 2007/08 the REER series is symmetrical and converging. However, the REER of most of the member states are weakly correlated. The REER of only few countries like Lesotho, Malawi, Swaziland, and Tanzania are strongly correlated with at least five member states, whereas Botswana is the least correlated in the series.

**Monetary policy**

When we look at broad money supply (percent of GDP), the proxy variable for liquidity in Figure 2, it is completely diverging for member states like the Seychelles, Mauritius, and South Africa. Money supply in the rest of the sample of countries looks as if it is converging. However, the correlation matrix in annex A.4 shows strong pair-wise correlations, with the exception of few member countries.

**The budget balance**
As shown in Figure 3, the budget balance of SADC countries is converging except for Mozambique, which is the outlier in the group.

**Government Expenditure**

As shown in Figure 4, government expenditure as percent of GDP in the region is converging. It has been in a range of from 10-40 percent except in the case of Lesotho which has been more than 50 percent on average throughout the sample period.

**The Degree of Openness**

In this study degree of openness (lnOPEN) bears a positive sign in relation to lnREER. It implies that in relative terms, trade liberalisation among member states has led to REER depreciation. However, in most cases the exact sign of trade liberalisation is indeterminate (Kamar & Naceur, 2007). As shown in Figure 5, with the exception of Tanzania, the rest of the SADC economies exhibited consistent convergence of their openness over the time period.

The main essence of presenting the descriptive statistics and graphical illustration of fundamentals in this section is to supplement the findings in the next section. It also provides the short run behaviour of the variables whereas the models in the next section focus mainly on the long run behaviour of dependent and explanatory variables in the study.

5 **Methodology**

This section discusses the methodologies used to assess policy coordination by modeling the relationship between exchange rate-based policy variables and REERs among the 12 SADC countries in the study. It then proceeds to discuss the methodology used to evaluate the stability and misalignment of REERs in the SADC region. The emphasis of this section is largely on the Pooled Mean Group (PMG) panel data model specification which is best suited for assessing the long run relationship between REER and its determinants.

**5.1 Panel Unit Root and Cointegration Tests**

Before proceeding to the modelling exercise, the cross country panels are tested for the presence of a unit root. We used four types of panel unit root testing techniques: Levin-Lin-Chu unit root test, Im-Pesaran-Shin unit root test, Breitung unit root test and the Hardi LM test. See Annex C for the unit root test result. As shown in Annex C there are many panels with a unit root, which makes the conventional cointegration test and standard panel data analysis techniques invalid. For details see Pesaran and Smith (1995), Loayza and Ranciere (2005), and Kamar and Naceur (2007).

Furthermore, to estimate a long run relationship we need to carry out a cointegration test for our series of REERs. A recent study by Zerihun et al., 2013 confirm a cointegrating relationship among RER series of SADC countries. Moreover, Padrò (2004) panel cointegration tests reveal that panel-ADF and group-ADF statistics and panel-PP and group-PP statistics significantly reject
the null hypothesis of no cointegration in this study (see the result in Annex D). According to Pedroni (2004) and Das et al. (2012), results from panel-ADF and group-ADF statistics have better sample properties with reliable results. This implies that the variables in the main equation move together in the long run. The next step is to estimate the magnitude of such relationship using dynamic panel models.

5.2 Methodology on Long Run Relationship among Policy Variables

In this study Mean Group (MG) and Pooled Mean Group (PMG) panel data dynamic models are used because of their convenience with the data set and for comparison of the results from the analysis. The PMG model was first introduced by Pesaran et al. (1996, 1999) and has gained substantial popularity among researchers since it pools long run relationships between countries and also analyse the short run dynamics. For a detailed discussion on these models see Asteriou (2009). Following Kamar and Naceur (2007) the equation to be estimated is specified as:

$$\ln REER = \alpha_{0,i} + \delta_1 \ln GEXP + \delta_2 \ln BUDG + \delta_3 CAB + \delta_4 \ln LIQ + \delta_5 \ln OPEN + \delta_6 \ln TOT + \delta_7 NFA + \delta_8 TKF + \delta_9 NKF + \delta_{10} \ln RESY$$

(2)

where the constant term $\alpha_{0,i}$ is allowed to differ between the countries in the sample, denoted by ‘i’. Variables in equation (2) are as defined in Annex A.1 except logarithmic term ($\ln$) included for those series with positive values. Series with negative values are not converted into logarithmic form. Our panel data set consists of $(N) = 12$ countries and the number of periods $(T) = 18$. As mentioned above when a panel consists of a unit root, employing standard panel data analysis techniques like the dynamic fixed effects model is not appealing to use (Elbadawi, et al., 2012). To overcome these limitations, Pesaran, Shin, and Smith (1999) propose the PMG model. The PMG model according to these authors is useful to assess whether monetary, fiscal, trade and financial policy variables from cross countries in a region (like SADC) have identical effects on the REER in the long run. To describe the PMG estimator, assume an autoregressive distributive lag (ARDL) $(p, q_1, \ldots, q_k)$ dynamic specification of the form:

$$Y_{it} = \sum_{j=1}^{p} \lambda_{ij} Y_{i,t-j} + \sum_{j=0}^{q} \delta_{j} X_{i,t-j} + \mu_i + \varepsilon_{it}$$

(3)

where ‘q’ denotes the lag length whereas ‘p’ denotes the number of lagged dependent in the ARDL model. The number of groups, $i=1,2,\ldots,N$, and the number of time periods, $t=1,2,\ldots,T$; $X_{it}$ is a (kx1) vector of explanatory variables, $Y_{it}$ is a short hand notation for the dependent variable (lnREER), $\delta_{it}$ the (kx1) coefficient vectors, $\lambda_{ij}$ scalars, $\mu_i$ is the group effect, and $\varepsilon_{it}$ is the error term. We used automatic selection of lags based on SIC using Bartlett kernels. If the variables in equation (2) are, for example, I (1) and cointegrated, the error term
is an I (0) process for all ‘i’. Given this conditions the model in equation (3) can be rewritten in the following error correction model (ECM) form, which uses the maximum likelihood approach for parameter estimation, by stacking the time-series observations as follows:

\[ \Delta Y_{it} = \phi_i (Y_{i,t-1} - \theta'_i X_{it}) + \sum_{j=1}^{p-1} \lambda_{ij} \Delta Y_{i,t-1} + \sum_{j=0}^{q-1} \delta_{ij}^* \Delta X_{i,t-j} + \mu_i + \varepsilon_{it} \]  

(4)

where \( \phi_i = -(1 - \sum_{j=1}^{p} \lambda_{ij}) \), \( \theta_i = \sum_{j=0}^{q} \frac{\delta_{ij}}{1 - \sum_k \lambda_{ik}} \), \( \lambda_{ik} = -\sum_{m=j+1}^{p} \lambda_{im} \)

\( j = 1, 2, ..., p - 1 \) and \( \delta_{ij}^* = -\sum_{m=j+1}^{p} \delta_{im} \) \( j = 1, 2, ..., q - 1 \)  

(5)

The parameter \( \phi_i \) is the error correcting speed of adjustment term. If \( \phi_i = 0 \), then no long run relationship is expected to exist. This parameter is expected to be significantly negative under the hypothesis that the variables show a return to long-run equilibrium. Of particular importance is the vector \( \theta_i \) which contains the long-run relationship between the dependent and explanatory variables. For the purpose of comparison of the two long run parameters from the PMG estimation, we can also estimate the MG estimator of the error correction coefficient \( \phi_i \) as follows:

\[ \hat{\phi} = N^{-1} \sum_{i=1}^{N} \phi_i, \text{ with the variance } \hat{\lambda}^2 \hat{\phi} = \frac{1}{N(N-1)} \sum_{i=1}^{N} (\phi_i - \hat{\phi})^2 \]  

(6)

We use the Hausman type test \((H)\) applied to the differentiation between MG and the PMG estimates to test the poolability of the long run parameters. Studies confirm that two conditions must be satisfied to use PMG as efficient long run relationship estimator:

- the hypothesis of homogeneity must hold; and
- the assumption of poolability must be valid.

Otherwise, the MG estimators would normally be preferred. Thus, we can form the test statistics as follows:

\[ H = \hat{q}' [\text{var} (\hat{q})]^{-1} \hat{q} \hat{\chi}_k^2, \]  

(7)

where \( \hat{q} \) is a (kx1) vector of the difference between the MG and PMG estimates, and \( \text{var}(\hat{q}) \) is the corresponding covariance matrix. Under the null hypothesis the two estimators are consistent, but PMG is efficient.

5.3 REER Equilibrium and Misalignment

For the analysis of REER equilibrium we use the same explanatory variables (policy variables and determinants of the REER) to estimate the long run equilibrium REER for all SADC countries under study. Applying the following
simple procedures and assumptions we can estimate the REER equilibrium and its misalignment patterns to examine the misalignments among the SADC member countries’ REERs. Furthermore, the exercise in this sub section enables us to judge whether the prevailing misalignments are converging or not over time. Assume that the REER at any time $t$ is given by:

$$\log REER_t = \hat{\alpha} + \hat{\beta}' F_t$$  \hspace{1cm} (8)$$

where $\hat{\alpha}$ is the intercept, $F'$ stands for the long-run fundamentals and the corresponding parameters $\hat{\beta}'$ are the estimated regression coefficients. Equation (8) estimates the actual long run REER. Using a time series decomposition (e.g. Hodrick-Prescott procedure) we can decompose the fundamentals into permanent ($F$) and transitory ($F - \tilde{F}$) components. We use the following model proposed by Elbadawi et al. (2012) to construct the equilibrium REER:

$$\log REER_t = \bar{\alpha} + \hat{\beta}' F_t$$  \hspace{1cm} (9)$$

where $\hat{\beta}'$ are the coefficients estimated in the long-run regression and $\bar{\alpha}$ is the intercept that reflects the specificity of each country, only when significant. Finally, the REER misalignment is given by subtracting equation (9) from equation (8) as shown in equation 10.

$$REER_{misalignment}(t) = (\log REER_t - \log \bar{REER}_t) \times 100\%$$  \hspace{1cm} (10)$$

From equation (10) the positive values the misalignment indicate REER undervaluation whereas the negative values indicate REER overvaluation.

6 Results and Discussions

The estimation results in Table 1 are obtained by regressing equation (2), following both MG and PMG methodologies specified in section 5.1. Out of ten macroeconomic structural explanatory variables used in the estimation five of them come out as significant determinants of REER among SADC economies. These variables are from the broad category of monetary policy, fiscal policy, and trade policy. This implies that SADC member states can use these policy variables as policy instruments to ensure exchange rate based policy coordination in the region to realise those anticipated benefits from an on-going integration process. Here only those explanatory variables with a significant effect on the REER are reported. As shown in Table1 the PMG estimates provide much more efficient estimates of the long-run coefficients than the MG estimates. As described in section 5.1, the PMG estimator imposes the restriction that all the series in the panel share the same long-run coefficients which is not the case in MG estimator. However, for this restriction to be valid and to accept the PMG estimations we conducted a Hausman test\(^3\) to verify the case.

\(^3\)Hausman test is a test used to compare PMG with MG similar to comparing fixed effect and random effect estimations.
Just for curiosity we also estimated equation (2) using real exchange rate (RER) as a dependent variable. The results from this regression are reported in Annex E.

As reported in Table 1 the Hausman joint test is not significant at the 90 percent confidence interval. This indicates that the restriction on the long run coefficients' homogeneity is not rejected by the data. This again proves the superiority of PMG estimates over MG estimates. Therefore, our interpretation of the results displayed in Table 1 goes with the coefficients of PMG long run and short run estimates, respectively. The error correction coefficient (Phi) carries the expected negative sign but with lower value (-0.25). However, such lower value coefficients are common in most of the cross country studies conducted in developing regions (for example see Elbadawi, et al., 2012). The interpretation goes with message that in the long run the REER converges to the equilibrium, however, at very slow rate. Only 2.5 percent disequilibrium dissipates per year in the region.

Let’s consider the impact of other significant policy variables in the equilibrium REER in the model. The liquidity variable \((\ln LIQ)\), proxy variable for money supply, and the degree of openness \((\ln OPEN)\), the ratio of the sum of values of imports and exports to GDP bear very high point elasticity coefficients with positive values which mean that REERs in SADC are very responsive to changes in these variables. For example, a 10 percent increase in liquidity would lead to a 7.3 percent increase in the REER which is significant amount of depreciation in the REER. Similarly, a 10 percent increase in trade values would lead to a 4.4 percent increase in the REER.

The other three variables have negative point elasticity coefficients implying that positive shocks from these variables have an appreciation effect in the REER. For example, a 10 percent increase in government expenditure and budget balance would result in a 4.8 and 2.2 percent appreciation of the REER (at the one percent level of significance, respectively). These two variables of fiscal policy can be instrumental in addressing inflation differentials among SADC economies which is one of the requirements of OCA criteria.

The last five variables defined in annex A.1 are all proxies of capital flow. Only the stock of international currency reserves as a ratio to GDP \((\ln RESY)\) comes out with a significant impact on the REER. Similar to the fiscal policy variables interpreted above, a 10 percent increase in the stock of international currency reserves in the SADC region would result in a 1.8 percent appreciation in the REER of member countries (at 1 percent level of significance). This result is an indication that SADC central banks can use their international currency reserves as an optional policy instrument to address the potential impacts of capital flow fluctuations. Although the focus of this paper is on the long run REER and policy coordination, the ECM model indicates degree of openness (from MG model) and the stock of international currency reserves (from PMG model) are the only two variables with significant short run impacts on the REER (at 5 percent and 1 percent level of significance, respectively).

The other important result is from the REER misalignment analysis described in this section. Figure 6 below is obtained by using the econometric
procedures shown in equations (8), (9) and (10). As shown in Figure 6, Mozambique and Zambia are extreme outliers in the group. REER equilibrium and its misalignment analysis further reveal that SADC economies are characterised by persistent overvaluation with seemingly unlikely mean reverting trend at least in the short run. REER misalignment has been in the negative range for the whole period of study. This persistent overvaluation in $\ln REER$ among SADC economies can be an indication of a low level of financial deepening and a higher tendency for currency crises in the SADC region as documented in studies by Dehesa et al (2007) for both industrial and developing countries and Burkart and Coudert (2002) for emerging economies.

To answer our research question of whether there is sufficient policy coordination among SADC economies to induce the proposed monetary union in 2018 or not we need to consider our long run estimation result under PMG and the value of REER misalignment. When we consider the long run PMG model, all the long run coefficients of the policy variables significantly affect the REER and the coefficient signs are in accordance with exchange rate theory. However, the slow adjustment towards the long run equilibrium and the high deviation of the REER from the equilibrium REER (misalignment) imply that the existing policy coordination among SADC economies is not sufficient for monetary union. Monetary integration and policy coordination should therefore be strengthened before considering monetary union.

7 Conclusion and Policy Implications

The objective of this paper is to identify and estimate the long-run determinants of REER behaviour in the SADC economies. To meet this objective we investigate the degree of policy coordination among SADC countries. The paper assesses the impact of different macroeconomic variables on REER behaviour in each country and whether these effects are similar in magnitude and direction. To this end he study explores the possibilities for exchange rate based policy coordination towards monetary integration in SADC. The quantitative analysis encompasses 12 SADC member states over the period 1995-2012. Correlation matrices, dynamic models of PMG and GM estimators, and RER equilibrium and misalignment analysis are carried out.

Out of ten macroeconomic structural explanatory variables used in the estimation five of them come out as significant determinants of REERs among SADC economies. These variables are from the broad category of monetary policy, fiscal policy, and trade policy. This implies that SADC member states can use these policy variables as policy instruments to ensure exchange rate based policy coordination in the region to realise those anticipated benefits from an on-going integration process. The underlying hypothesis that the study investigates goes with the assertion that countries meeting OCA conditions to a greater degree face more stable exchange rates. However, the study finds that SADC economies are characterised by persistent overvaluation with a seemingly unlikely mean reverting trend at least in the short run. As the findings
in the paper confirms persistent overvaluation in REERs as indicative of lower financial deepening and higher tendency for currency crisis in the SADC region. This calls for further policy coordination and policy harmonisation in the region. These findings are consistent with earlier studies in other developing regions. The findings in this paper have important policy implications for financial sustainability and opt for welfare gaining monetary integration in the region to be strengthened.

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This paper is based on M.F. Zerihun’s PhD Thesis at the University of Pretoria entitled ‘Essays on the Proposed Monetary Integration in the Southern African Development Community’. We would like to thank the Editor in chief and the anonymous referees for their valuable comments on the earlier version of this paper. This paper has also benefited from the valuable comments suggested by the participants at 6th World Finance Conference, July 1-3, 2014, Venice, Italy. This paper was written when MF Zerihun was at Berlin University of Applied Sciences, as a research fellow in DAAD Partnership on Economic Development Studies Fellowships at HTW-Berlin, 2013. Zerihun would like to thank DAAD for the research grant and Prof. Dr. Jan Priewe, the Project Director, and Prof. Dr. Sebastian Dullien for their valuable comments on the earlier drafts of this paper and for all assistances they made.

References


Table 1: Econometric Results: Estimated Long run Parameters Dependent Variable: log (REER)

<table>
<thead>
<tr>
<th>Variables</th>
<th>Pooled Mean Group</th>
<th>Mean Group</th>
</tr>
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<tr>
<td></td>
<td>Coef.</td>
<td>Std.Error</td>
</tr>
<tr>
<td>Long-run coefficients</td>
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<tr>
<td>(ln)Liquidity</td>
<td>0.73</td>
<td>0.105</td>
</tr>
<tr>
<td>(ln)Gov. expenditure</td>
<td>-0.48</td>
<td>0.120</td>
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<tr>
<td>Budget balance</td>
<td>-0.22</td>
<td>0.003</td>
</tr>
<tr>
<td>(ln) Degree of openness</td>
<td>0.44</td>
<td>0.084</td>
</tr>
<tr>
<td>(ln) Reserve stock</td>
<td>-0.18</td>
<td>0.23</td>
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<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Joint Hausman Test</td>
<td>2.05 (0.8417)</td>
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</tr>
<tr>
<td>Error Correction ((\hat{\phi}))</td>
<td>-0.25</td>
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<td>Short-run coefficients</td>
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</tr>
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<td>(ln)Liquidity</td>
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<td>0.174</td>
</tr>
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<td>(ln)Gov. expenditure</td>
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<td>Budget balance</td>
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<tr>
<td>(ln) Degree of openness</td>
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<tr>
<td>(ln) Reserve stock</td>
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<td>Constant term</td>
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<td>Number of Countries</td>
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</table>

Source: authors - from estimation result

Notes: In the joint Hausman test the null hypothesis is not rejected, so we can conclude that the PMG estimator, the efficient estimator under the null hypothesis is preferred.
Source: Calculated from database
Figure 4: Government Expenditure (as a Percent of GDP) of SADC Countries (1995-2012)

Source: Calculated from database

Figure 5: Degree of Openness of SADC Countries (1995-2012)

Source: authors

Figure 6: REER Misalignment Using Heterogenous Intercepts

Source: Calculated from database
### Annex A. Tables on Data and Variables
#### Annex A.1: Panel of countries and variables definition

<table>
<thead>
<tr>
<th>Panel of Countries</th>
<th>Dependent Variable</th>
<th>Independent/Explanatory Variables</th>
</tr>
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<tbody>
<tr>
<td>Botswana</td>
<td>Real effective exchange rate (REER)</td>
<td>GEXP Government Consumption = Public Consumption Expenditure / GDP (current, local currency)</td>
</tr>
<tr>
<td>Lesotho</td>
<td>Budget Balance = General government balance / GDP (current, local currency)</td>
<td>BUDG</td>
</tr>
<tr>
<td>Madagascar</td>
<td>Liquidity = Broad Money / GDP (current, local currency)</td>
<td>LIQ</td>
</tr>
<tr>
<td>Malawi</td>
<td>Degree of Openness = (Imports + Exports) / GDP (Constant, Local Currency)</td>
<td>OPEN</td>
</tr>
<tr>
<td>Mauritius</td>
<td>Terms of Trade (Price of Exports to the Price of Imports)</td>
<td>TOT</td>
</tr>
<tr>
<td>Mozambique</td>
<td>(Current Account Balance / GDP) (Current, USD)</td>
<td>CAPF</td>
</tr>
<tr>
<td>Namibia</td>
<td>Total Capital Flows (Net) (Current, USD)</td>
<td>TKF</td>
</tr>
<tr>
<td>Seychelles</td>
<td>Net Capital Flows = the net of capital inflow and outflow</td>
<td>NKF</td>
</tr>
<tr>
<td>South Africa</td>
<td>Net Foreign Assets (current, local currency)</td>
<td>NFA</td>
</tr>
<tr>
<td>Swaziland</td>
<td>Stock of reserves at year-end / GDP (Current, USD)</td>
<td>RESY</td>
</tr>
<tr>
<td>Tanzania</td>
<td></td>
<td></td>
</tr>
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<td>Zambia</td>
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## Annex A. 2: Descriptive statistics of variables in the model

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<th>Summary statistics</th>
<th>REER</th>
<th>GEXP</th>
<th>BUDG</th>
<th>CAB</th>
<th>TOT</th>
<th>LIQ</th>
<th>NFA</th>
<th>OPEN</th>
<th>NKF</th>
<th>RESY</th>
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<td>-</td>
<td>1.7</td>
<td>4.2</td>
<td>0.2</td>
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<td><strong>Standard Error</strong></td>
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<td>0.8</td>
<td>1.7</td>
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<td>1.7</td>
<td>-</td>
<td>0.2</td>
<td>0.5</td>
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<td><strong>Median</strong></td>
<td>104.6</td>
<td>26.2</td>
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<td>-5.4</td>
<td>100</td>
<td>30.3</td>
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<td><strong>Standard Dev.</strong></td>
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Source: Calculated from sample data

## Annex B: Correlation Matrixes

### Annex B.1: The overall correlation among structural variables

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<tr>
<th>Correlation</th>
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<th>BUDG</th>
<th>CAB</th>
<th>LTOT</th>
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<th>NFA</th>
<th>LOPEN</th>
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<td>lnLIQ</td>
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Source: Calculated from database
### Annex B.2: REER pair wise correlation among SADC countries

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<th>REEX</th>
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<th>LSO</th>
<th>MDG</th>
<th>MWI</th>
<th>MUS</th>
<th>MOZ</th>
<th>NAM</th>
<th>SYC</th>
<th>ZAF</th>
<th>SWZ</th>
<th>TZA</th>
<th>ZMB</th>
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<tr>
<td>BWA</td>
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<tr>
<td>MWI</td>
<td>-0.54&lt;sup&gt;b&lt;/sup&gt;</td>
<td>-0.55&lt;sup&gt;b&lt;/sup&gt;</td>
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<td>MUS</td>
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<tr>
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<td>-0.13</td>
<td>0.52&lt;sup&gt;b&lt;/sup&gt;</td>
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<tr>
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<td>SYC</td>
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</tr>
<tr>
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<td>0.96&lt;sup&gt;a&lt;/sup&gt;</td>
<td>-0.34</td>
<td>-0.59&lt;sup&gt;a&lt;/sup&gt;</td>
<td>0.97</td>
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</table>

Source: Calculated from sample data

Notes: <sup>a</sup>, <sup>b</sup>, <sup>c</sup> shows 1%, 5% and 10% levels of significance correlations respectively.

<table>
<thead>
<tr>
<th>Variable</th>
<th>Ho: Panels contain unit roots</th>
<th>Ho: All panels contain unit roots</th>
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</thead>
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<td></td>
<td>Levin-Lin-Chu</td>
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</tr>
<tr>
<td>lnREER</td>
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<td>-1.3958*</td>
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<tr>
<td>lnGEXP</td>
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<tr>
<td>BUDG</td>
<td>-3.7155***</td>
<td>-4.2896***</td>
</tr>
<tr>
<td>CAB</td>
<td>-1.9774**</td>
<td>-3.7156***</td>
</tr>
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<tr>
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<tr>
<td>lnRESY</td>
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Source: computed from sample data

Notes: *, ***, *** rejects the null hypothesis at 10%, 5% and 1% levels of significance respectively. Automatic selection of lags based on SIC using Bartlett kernels.
Annex D: Pedroni Residual Cointegration Test Result

Series: lnREER, lnGEXP, lnLIQ, BUDG, lnOPEN, lnRESY

Included observations: 216

Cross-sections included: 12

Null Hypothesis: No cointegration

Trend assumption: Deterministic intercept and trend

Automatic lag length selection based on SIC with a max lag of 2

<table>
<thead>
<tr>
<th>Statistic</th>
<th>Statistic</th>
<th>Prob.</th>
<th>Weighted Statistic</th>
<th>Prob.</th>
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Annex E: Estimated long run short run parameters using real exchange rate

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<th>Dependent Variable: lnRER</th>
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<th>DFE</th>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>Long-run coefficients</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>ln(Liquidity)</td>
<td>-0.282</td>
<td>-1.53</td>
<td>-0.888</td>
<td>-0.86</td>
<td>0.0276</td>
<td>0.03</td>
</tr>
<tr>
<td>ln(Gov. expenditure)</td>
<td>0.660*</td>
<td>2.30</td>
<td>-1.049</td>
<td>-1.81</td>
<td>0.177</td>
<td>0.16</td>
</tr>
<tr>
<td>Budget balance</td>
<td>-0.005</td>
<td>-1.08</td>
<td>-1.779</td>
<td>-0.91</td>
<td>-0.03</td>
<td>0.81</td>
</tr>
<tr>
<td>ln(Degree of openness)</td>
<td>-1.9***</td>
<td>-5.10</td>
<td>0.409</td>
<td>0.31</td>
<td>1.23</td>
<td>0.93</td>
</tr>
<tr>
<td>ln(Reserve stock)</td>
<td>0.145**</td>
<td>2.64</td>
<td>-0.643</td>
<td>-0.81</td>
<td>0.314</td>
<td>0.54</td>
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<tr>
<td>Error Correction ((\phi_i))</td>
<td>0.234</td>
<td>1.49</td>
<td>0.907</td>
<td>2.01</td>
<td>0.0986</td>
<td>0.98</td>
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<tr>
<td><strong>Short-run coefficients</strong></td>
<td></td>
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<td></td>
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<td></td>
</tr>
<tr>
<td>(\Delta \ln(Liquidity))</td>
<td>-0.455</td>
<td>-1.72</td>
<td>-0.337</td>
<td>-0.60</td>
<td>-0.59**</td>
<td>-2.9</td>
</tr>
<tr>
<td>(\Delta \ln(Gov. expenditure))</td>
<td>-0.120</td>
<td>-0.43</td>
<td>-0.198</td>
<td>-0.58</td>
<td>-0.140</td>
<td>-1.07</td>
</tr>
<tr>
<td>(\Delta \text{Budget balance})</td>
<td>-0.585</td>
<td>-1.77</td>
<td>-0.935</td>
<td>-1.05</td>
<td>-0.0023</td>
<td>-1.35</td>
</tr>
<tr>
<td>(\Delta \ln(Degree of openness))</td>
<td>-0.789</td>
<td>-1.67</td>
<td>0.100</td>
<td>-0.17</td>
<td>0.0124</td>
<td>0.90</td>
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<tr>
<td>(\Delta \ln(Reserve stock))</td>
<td>0.0878</td>
<td>0.52</td>
<td>-0.0679</td>
<td>-0.37</td>
<td>0.129*</td>
<td>2.50</td>
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<td>Constant term</td>
<td>-0.702</td>
<td>-1.45</td>
<td>-3.594</td>
<td>-1.22</td>
<td>-0.286</td>
<td>-0.49</td>
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<td>N</td>
<td>192</td>
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</tr>
</tbody>
</table>

Source: computed from sample data

Where; *p<0.1; ** p<0.05; ***<0.001 and DFE shows dynamic fixed effect model estimation

Note that the estimated long run short run parameters using real exchange rate as dependent variable are weaker than the one using REER as a dependent variable discussed in section six. These results will be further re-examined.