

## COMPANY PROFILE

<b>ADDRESS:</b>	Stand 208C c/o Malibongwe Drive and Epsom Avenue Boundary Park, Hoogland X44 Northriding 2162 Gauteng SOUTH AFRICA	P.O. Box 13119 Vorna Valley 1686 Gauteng SOUTH AFRICA
<b>TELEPHONE:</b>	+27 11 568 9047	
<b>TECHNICAL HOTLINE:</b>	+27 11 568 9047	
<b>GENERAL E-MAIL:</b>	<a href="mailto:tsgtenders@ascendismedical.com">tsgtenders@ascendismedical.com</a> / <a href="mailto:tsgenquiries@ascendismedical.com">tsgenquiries@ascendismedical.com</a>	
<b>CUSTOMER SERVICE:</b>	<a href="mailto:tsgsales@ascendismedical.com">tsgsales@ascendismedical.com</a> / <a href="mailto:tsgtechnical@ascendismedical.com">tsgtechnical@ascendismedical.com</a>	
<b>WEB SITE:</b>	<a href="http://www.scientificgroup.co.za">www.scientificgroup.co.za</a>	
<b>REGISTRATION No:</b>	2010/017082/07 (RSA)	
<b>VAT No:</b>	4950256992	
<b>BANK:</b>	Nedbank, Corporate Client Services (CCS-JHB), Rivonia, JHB, South Africa	
<b>ESTABLISHED:</b>	1983	
<b>BUSINESS:</b>	Supply, support and service of a comprehensive range of equipment, reagents and consumables to the pathology, research, and science industries within Africa.	
<b>SHAREHOLDER:</b>	Ascendis Health SA Holdings Proprietary Limited	
<b>DIRECTORS:</b>	Carl Neethling	Christiaan Swanepoel
<b>EXECUTIVE:</b>	Christiaan Swanepoel Colette Roets	(Managing Director – Surgical Innovations) (Managing Director - TSG)
<b>EMPLOYEES:</b>	100 (as at June 2021)	
<b>OFFICES:</b>	Bloemfontein; Cape Town; Durban; East London; Johannesburg	

**THE SCIENTIFIC GROUP (PTY) LTD** | Reg No. 2010/017082/07 | VAT no. 4950256992

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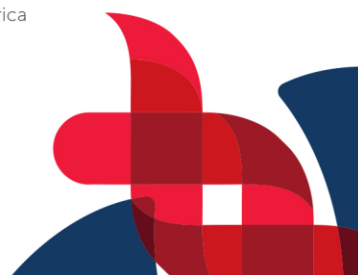
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Directors: CJ Swanepoel, CJ Kujenga

TSGI - 001

Effective date 19 January 2022



## **SUMMARY AND HISTORY:**

The Scientific Group is a diagnostic and life-science company with 39 years' experience in the sales and service of instruments, reagents and consumables in the scientific and diagnostic industries. We supply and support a comprehensive range of high-tech equipment and associated consumables as well as general laboratory items. We work with exclusive distribution partnerships for the products we offer and provide in-house after-sales support by means of both applications and technical service personnel.

The founder company, South African Scientific Products, originated in 1983 and became known as The Scientific Group in 1999. Effective 01 March 2015, we are now a wholly owned subsidiary of Ascendis Health. Together with Surgical Innovations, Cardaxes and Ortho X-act, we form the Ascendis Medical Division.

Our head office is located in Boundary Park, Northriding (Johannesburg). The building provides us with state-of-the-art technologies within a spacious environment from which we can capably serve our customers and comply with all necessary regulatory requirements. Our South African branches are located within all major metropolitan city centres (Bloemfontein; Cape Town; Durban; East London; Johannesburg).

Our **Diagnostics division** serves the African Clinical- and Point of Care Diagnostics market and is the flagship of The Scientific Group. Through our dedicated local and export staff, laboratory automation has been taken throughout Africa and cost and time saving technologies to where it counts most – at the patient's bed side. Through partnerships with international manufacturers, this division supply a comprehensive basket of diagnostic solutions to laboratories, hospitals and clinics.

The **Science & New Business Development division** is a dynamic and progressive division which supplies premium products, instruments and services to the academic and scientific industry. The division's success can be attributed to both its technically qualified and skilled people as well as its partnership with world leading suppliers who are at the forefront of cutting-edge technologies within the scientific arena. This division also investigates new opportunities within the Clinical, POC and Science markets.

Our dedicated **Export Division** provide sales and service support to all African countries outside the borders of South Africa (excluding Maghreb Countries), either directly or through our network of distribution partners.

## **VISION:**

The Scientific Group is an organisation built on a deeply rooted culture with exceptional people, products and service. We aim to become Africa's most reliable and pioneering Diagnostic and Life Science solutions partner; serving patients, customers, colleagues, business partners, and communities. **Because LIFE matters!**

## **MISSION:**

Facilitating access to world class Diagnostic and Life Science solutions into Africa, through trusted partnerships and technologies which are accurate, cost effective, flexible, reliable, and conform to exceptional quality and standards.

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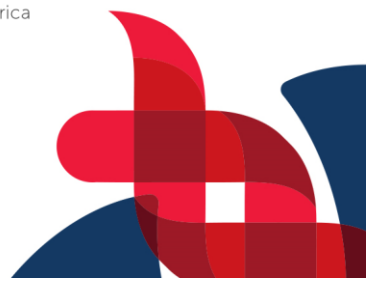
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## **COMPLIANCE:**

- **ISO 9001:2008** accreditation was initially obtained on 02 July 2005. As per Section 22C of the Medicines and Related Substances Act (Act 101 of 1965) which requires licensing of medical device and IVD establishments with SAHPRA (South African Health Products Regulatory Authority), the implementation of **ISO 13485:2016** is currently underway.
- **B-BBEE** compliance forms part of our company policy and is verified annually. Based on our latest review which includes the new pillars, our current BEE status is rated **Level 2**. The YES program is also implemented at our organisation.

The Scientific Group is registered with the South African Medical Device Industry Association (SAMED) as well as the South African Laboratory Diagnostics Association (SALDA)

## **SUPPLY CHAIN:**

Our warehouse utilises a capacity of approximately 4,604m<sup>2</sup> with the most recent technological advances in supply chain. This facilitates the prompt and efficient movement of all inventories. Receiving, Inventory and Dispatch are each controlled by a supervisor and overseen by a manager. All warehouse personnel have a distribution background with ample experience.

Stock levels are managed through our replenishment system to ensure inbound stock is received within the required time frames and compliance.

Our company remains responsible for direct customer deliveries with appropriate courier companies performing deliveries throughout South Africa. Various other methods and freight agents are required for imports, exports and documentation and as such we employ the services of reputable, world class agents.

## **CUSTOMER SERVICE:**

Customer service is at the core of our organisation.

We offer 3 types of after sales support:

- Application support:* Product Managers and -Specialists provide application support and training on specific equipment and goods. These staff members are specifically trained by our principals and co-ordinate their function with customers. Key Account Specialists are dedicated to specific accounts and receive assistance from the Product Managers and Specialists.
- Routine service and technical support:* Field service engineers receive specialised training from our principals, attend updates and on-going training courses. In addition, we offer competitively priced maintenance contracts.
- Internal customer support:* The Scientific Group customer service team's mission is to provide complete customer satisfaction by means of providing quotations, efficiently capturing and monitoring orders, communicating order status, resolving customer queries and general customer support. The team may be

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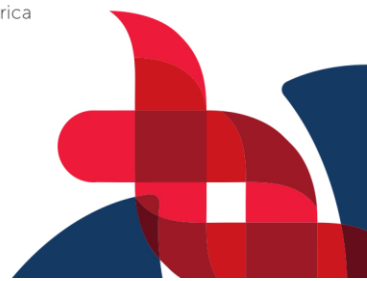
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contacted via our centralised e-mail system [tsgsales@ascendismedical.com](mailto:tsgsales@ascendismedical.com) or [tsgtechnical@ascendismedical.com](mailto:tsgtechnical@ascendismedical.com).

### **TECHNICAL SERVICE:**

We have one of the largest service departments in the industry with our field service engineers having the appropriate qualifications and who are trained by the respective principals. The main technical area is also located in Boundary Park, Northriding (Johannesburg) and occupies a space of 500m<sup>2</sup> providing state-of-the-art facilities for high level service.

A 24-hour technical hotline is available for all service issues (+27 11 568 9047).

### **TRAINING:**

Our trained sales teams, application specialists and field service engineers share all required knowledge to ensure competence of our customers in the operation and maintenance of supplied equipment and consumables. Training can be accommodated in a large auditorium at the Ascendis Medical building in Boundary Park, Johannesburg.

### **CUSTOMERS:**

- **Private & Public Hospital Groups**  
Focus on Theatre, ICU & High Care (Point of Care)
- **Private & Public Laboratories**  
3 key private pathology groups (Ampath, Lancet & Pathcare)  
NHLS (National Health Laboratory Services) who serve all public hospitals.
- **Research Institutes**  
Universities and scientific organisations
- **Ministries of Health, NGO's and Funders (Export)**

### **PROJECTS:**

Tenders are an integral part of our business and The Scientific Group have a proven track record in the supply of both equipment and consumables on tender. Instruments are also offered and supplied on operational lease agreements with our customers.

In addition, we are involved with projects in various countries, some of which are facilitated by NGO's and other governmental departments and/or funders.

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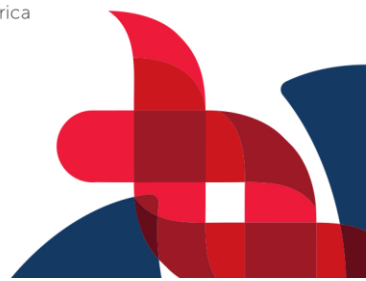
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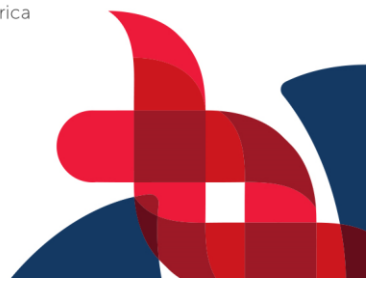
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**AFRICAN COUNTRIES SERVICED BY THE SCIENTIFIC GROUP:**

Angola	Liberia
Benin	Madagascar
Botswana	Malawi
Burkina Faso	Mali
Burundi	Mauritania
Cameroon	Mauritius
Cape Verde	Mozambique
Central African Republic (CAR)	Namibia
Chad	Niger
Comoros	Nigeria
Congo	Reunion
Cote d'Ivoire	Rwanda
Djibouti	Sao Tome and Principe
DRC	Senegal
Equatorial Guinea	Seychelles
Eritrea	Sierra Leone
Ethiopia	Somalia
Gabon	South Africa
Gambia	eSwatini
Ghana	Tanzania
Guinea	Togo
Guinea Bissau	Uganda
Kenya	Zambia
Lesotho	Zimbabwe

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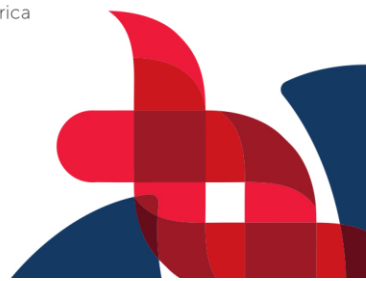
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### **EXCLUSIVE PARTNERSHIPS:**

MANUFACTURER	PRODUCT RANGE	COUNTRY OF ORIGIN
ABBOTT - VYSIS	Fluorescent In-Situ Hybridisation probes for Solid Tumours, Haematological Cancer and Pre- & Post-Implantation	GERMANY
ANGELANTONI	Cold Storage Systems	ITALY
BD (BIOSCIENCES)	Flow Cytometry Instruments & Consumables	UK/USA/BELGIUM
CORNING LIFE SCIENCES	Includes <b>Corning</b> , <b>Falcon</b> and <b>Axygen</b> Brands offering high quality plastics for Cell Culture, PCR, Storage, Sealing & Molecular Assays. General Labware & equipment is available from this stable. <b>Pyrex</b> is also a Corning Brand offering exceptional quality glassware.	USA / MEXICO / CHINA
GOSSELIN	Plastic consumables for Pharmaceutical & Food Industries, Microbiology, Clinical Analysis, Environment & Dairy. Forms part of the Corning Family of Brands	FRANCE
GONOTEC	Osmometers	GERMANY
HORIBA MEDICAL	Haematology & Chemistry Instruments & Consumables	FRANCE
LEICA NANOTECHNOLOGY	Sample Preparation equipment for Electron Microscopy	GERMANY
NEQAS	Quality Control Scheme for Laboratories	UK
NOVA BIOMEDICAL	Electrolyte / Blood Gas Instruments & Consumables	USA
ORTHO CLINICAL DIAGNOSTICS	Immunohaematology and Clinical Chemistry Instruments & Consumables	USA
ORTO ALRESA	Centrifuges, Autoclaves, Mixers, Stirrers	SPAIN
QIAGEN	Molecular: Clinical Diagnostics, Life Science, Human Identification & Food Safety Testing	GERMANY (USA)
RR MECHATRONICS	ESR Analysers	THE NETHERLANDS
SAKURA	Tissue-Tek® Histology & Cytology Systems	THE NETHERLANDS
SUNPHORIA CO. LTD	Blood Collection / Phlebotomy Products	TAIWAN/CHINA
TRINITY BIOTECH	Serology, Clinical Chemistry, Rapid Diagnostics, Microplate Readers & Washers, Automated ELISA Equipment	IRELAND

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