

Short courses are not formal qualifications and may or may not be credit-bearing towards a formal qualification. Credits obtained by means of a credit-bearing short course are not recorded on the National Learner Records Database (NLRD), but an application for credit recognition can be submitted upon application for a formal qualification at the University of Pretoria. Minimum admission requirements for formal qualification are still applicable.

** In close collaboration with the JuniorTukkie Academy where online courses (Mathematics, Physical science as well as the LectorSa Reading Development programme) for grade 10, 11 and 12's are available to improve matric results.*

Visit www.up.ac.za/juniortukkie > JT Academy.

Closing date for registrations

31 January 2016

Registration and enquiries

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For customised courses:

Email quote@ce.up.ac.za for quotations on in-house training.



**CONTINUING EDUCATION
UNIVERSITY OF PRETORIA**

Credible Experts
Incredible Training

Entrepreneurship Development Programme

Presented by the
Department of Business Management,
University of Pretoria

13 February–29 October 2016



Preparing you for the "real" world

www.ce.up.ac.za

A comprehensive 20-day programme presented on Saturdays (8 hours per contact session) including a mentorship component at the University of Pretoria's Groenkloof Campus.

The one-year Entrepreneurship Development Programme equips you with skills to start a business and manage it to reach uncharted growth. The unemployment rate in South Africa is extremely high – especially among the youth of South Africa – and many prospective entrepreneurs struggle to enter the business world with only a matric qualification. This practical programme is offered by well-qualified and experienced entrepreneurs and provides school leavers with a fitting opportunity to improve their matric results* and be accepted for completing tertiary education.



Programme content

- Introduction to entrepreneurship and enhancing the performance motivation of delegates
- Creativity, innovation and opportunity finding, franchising, business growth
- Entrepreneurial process, formalisation of your business
- Small business management skills in all functions of business
- Feasibility studies, business plans and business profiles
- Financial management, costing, calculation of prices, cash flow and income statements
- Practical marketing and sales
- Computer skills (ICT)
- Life skills, presentation skills, negotiation, business English, interviewing techniques
- Mentorship

Programme benefits

After successful completion of the programme, you will be able to

- register a business at the CPIC and SARS
- procure tenders in both the public and private sector
- actively trade in the marketplace, and
- create a job for yourself while being more marketable in the workplace.

Who should enrol?

- This programme is ideal for all school leavers who wish to start a business, students who were not previously successful in obtaining other relevant qualifications and seek to improve their matric results,
- school leavers who are not certain about which degree they want to enrol for and/or already established entrepreneurs and small business

owners seeking to upskill their knowledge in the workplace.

Course fee

R27 360.00 per delegate (VAT incl.)

All required software and a tablet is included in the course fee. The course is technology-driven and all required material can be downloaded on the tablet. The course fee excludes textbooks.

For financial assistance, please contact Eduloan on Tel: 086 055 5544 or www.eduloan.co.za. You can also visit their offices on the University of Pretoria's Hatfield Campus.

Admission requirements

Prospective delegates should at least have a National Senior Certificate (Grade 12) with a minimum APS of 22.

Assessment

To obtain a certificate issued by the University of Pretoria, delegates should submit and pass all individual and group assignments. The pass rate for assignments is 50%. Due dates for assignments for each module will be made available to delegates. Class attendance compulsory.

Accreditation and certification

CE at UP is wholly owned by the University of Pretoria. The University of Pretoria is a multi-purpose public training provider in the higher education and training band and issues certificates of successful completion to delegates who complete a short course and comply with the related assessment criteria.

(p.t.o)